

Table 5: Customer Usage

District of Columbia Residential Customer Choice Program

January 1999 - Present

Month	Delivery Service Usage (Annual Therms)	DC Sales Service Usage (Annual Therms)	DC Residential Customer Usage	Market Share	
	Total a/	Total b/	Total	% Alternative Supplier Usage	% Sales Service Usage
Jan-99	8,094,605				
Feb-99	8,622,760				
Mar-99	8,897,605	109,704,833	118,602,438	8%	92%
Apr-99	9,121,715				
May-99	9,119,525				
Jun-99	9,107,115	107,765,515	116,872,630	8%	92%
Jul-99	9,078,645				
Aug-99	9,044,700				
Sep-99	9,000,170	109,521,969	118,522,139	8%	92%
Oct-99	9,006,740				
Nov-99	11,213,530				
Dec-99	12,371,675	109,796,984	122,168,659	10%	90%
Jan-00	13,297,315				
Feb-00	13,228,330				
Mar-00	13,134,160	111,130,980	124,265,140	11%	89%
Apr-00	13,184,530				
May-00	13,449,155				
Jun-00	15,811,800	112,072,374	127,884,174	12%	88%
Jul-00	16,304,185				
Aug-00	17,525,840				
Sep-00	18,581,785	110,755,975	129,337,760	14%	86%
Oct-00	18,215,325				
Nov-00	18,003,625				
Dec-00	18,199,995	112,149,408	130,349,403	14%	86%
Jan-01	17,453,935				
Feb-01	16,926,875				
Mar-01	15,855,965	109,907,273	125,763,238	13%	87%

Transition from Annual Balancing to Daily Balancing as of April 2001.

Month	Delivery Service Usage (Monthly Therms)	DC Sales Service Usage (Monthly Therms)	DC Residential Customer Usage	Market Share	
	Total c/	Total d/	Total e/	% Alternative Supplier Usage	% Sales Service Usage
Apr-01	418,938	3,733,588	4,152,526	10%	90%
May-01	281,937	2,628,679	2,910,616	10%	90%
Jun-01	234,786	2,173,826	2,408,612	10%	90%
Jul-01	201,094	1,963,123	2,164,217	9%	91%
Aug-01	227,461	2,047,513	2,274,974	10%	90%
Sep-01	393,674	3,038,506	3,432,180	11%	89%
Oct-01	851,884	6,179,711	7,031,595	12%	88%
Nov-01	1,252,753	8,713,256	9,966,009	13%	87%
Dec-01	2,823,372	17,017,418	19,840,790	14%	86%
Jan-02	2,386,212	14,050,474	16,436,686	15%	85%
Feb-02	2,385,220	12,126,442	14,511,662	16%	84%
Mar-02	1,409,726	7,899,348	9,309,074	15%	85%
Apr-02	746,676	7,121,094	7,867,770	9%	91%
May-02	529,520	3,828,587	4,358,107	12%	88%
Jun-02	391,457	2,478,204	2,869,661	14%	86%
Jul-02 f/	383,382	2,124,395	2,507,777	15%	85%
Aug-02	351,378	1,700,766	2,052,144	17%	83%
Sep-02 f/	387,993	2,007,682	2,395,675	16%	84%
Oct-02	565,148	2,406,461	2,971,609	19%	81%
Nov-02	2,056,551	7,661,867	9,718,418	21%	79%
Dec-02	4,368,956	15,328,752	19,697,708	22%	78%
Jan-03	5,204,224	17,997,926	23,202,150	22%	78%
Feb-03	5,960,164	20,142,096	26,102,260	23%	77%
Mar-03	4,296,517	14,292,375	18,588,892	23%	77%
Apr-03	2,303,839	7,492,210	9,796,049	24%	76%
May-03	3,941,520	1,240,689	5,182,209	76%	24%
Jun-03	874,162	2,724,103	3,598,265	24%	76%
Jul-03	476,159	1,871,427	2,347,586	20%	80%
Aug-03	408,714	1,610,530	2,019,244	20%	80%
Sep-03	438,002	1,732,471	2,170,473	20%	80%
Oct-03	769,450	3,025,252	3,794,702	20%	80%
Nov-03	1,528,829	6,012,769	7,541,598	20%	80%
Dec-03	3,367,752	13,866,105	17,233,857	20%	80%
Jan-04	4,372,793	18,835,435	23,208,228	19%	81%
Feb-04	4,626,099	20,246,782	24,872,881	19%	81%
Mar-04	2,520,732	11,114,844	13,635,576	18%	82%
Apr-04	1,932,468	8,451,770	10,384,238	19%	81%
May-04	687,345	3,365,057	4,052,402	17%	83%
Jun-04	404,460	2,043,428	2,447,888	17%	83%
Jul-04	353,182	1,841,590	2,194,772	16%	84%
Aug-04	315,425	1,697,004	2,012,429	16%	84%
Sep-04	325,720	1,810,705	2,136,425	15%	85%
Oct-04	487,137	2,542,781	3,029,918	16%	84%
Nov-04	1,104,193	5,744,914	6,849,107	16%	84%
Dec-04	1,957,090	10,599,323	12,556,413	16%	84%

Table 5: Customer Usage

District of Columbia Residential Customer Choice Program

January 1999 - Present

Jan-05	2,971,184	16,839,318	19,810,502	15%	85%
Feb-05	3,233,866	19,146,695	22,380,561	14%	86%
Mar-05	2,560,418	15,581,274	18,141,692	14%	86%
Apr-05	1,239,617	8,263,784	9,503,401	13%	87%
May-05	642,449	4,387,768	5,030,217	13%	87%
Jun-05	341,154	2,686,370	3,027,524	11%	89%
Jul-05	216,270	1,855,007	2,071,277	10%	90%
Aug-05	184,994	1,653,563	1,838,557	10%	90%
Sep-05	196,852	1,726,660	1,923,512	10%	90%
Oct-05	247,532	2,044,699	2,292,231	11%	89%
Nov-05	862,436	5,758,035	6,620,471	13%	87%
Dec-05	1,861,657	14,138,390	16,000,047	12%	88%
Jan-06	2,073,682	15,952,751	18,026,433	12%	88%
Feb-06	1,950,272	14,235,971	16,186,243	12%	88%
Mar-06	1,790,997	13,442,330	15,233,327	12%	88%
Apr-06	926,208	6,785,767	7,711,975	12%	88%
May-06	459,053	3,185,559	3,644,612	13%	87%
Jun-06	325,156	2,331,291	2,656,447	12%	88%
Jul-06	235,724	1,804,601	2,040,325	12%	88%
Aug-06	204,680	1,549,976	1,754,656	12%	88%
Sep-06	224,279	1,707,427	1,931,706	12%	88%
Oct-06	339,335	2,415,026	2,754,361	12%	88%
Nov-06	900,332	6,399,051	7,299,383	12%	88%
Dec-06	1,437,354	10,875,678	12,313,032	12%	88%
Jan-07	1,654,612	12,455,563	14,110,175	12%	88%
Feb-07	2,560,902	20,221,316	22,782,218	11%	89%
Mar-07	1,991,053	16,139,240	18,130,293	11%	89%
Apr-07	1,094,909	8,453,471	9,548,380	11%	89%
May-07	627,069	4,770,709	5,397,778	12%	88%
Jun-07	276,982	2,163,494	2,440,476	11%	89%
Jul-07	222,313	1,756,820	1,979,133	11%	89%
Aug-07	199,625	1,608,226	1,807,851	11%	89%
Sep-07	206,091	1,698,092	1,904,183	11%	89%
Oct-07	224,270	1,756,635	1,980,905	11%	89%
Nov-07	610,641	4,559,097	5,169,738	12%	88%
Dec-07	1,612,590	12,719,445	14,332,035	11%	89%
Jan-08	1,926,608	15,643,995	17,570,603	11%	89%
Feb-08	2,020,825	16,600,069	18,620,894	11%	89%
Mar-08	1,697,102	13,991,934	15,689,036	11%	89%
Apr-08	1,055,408	8,294,530	9,349,938	11%	89%
May-08	519,056	3,883,496	4,402,552	12%	88%
Jun-08	343,425	2,621,166	2,964,591	12%	88%
Jul-08	212,814	1,721,476	1,934,290	11%	89%
Aug-08	200,037	1,575,255	1,775,292	11%	89%
Sep-08	203,156	1,651,786	1,854,942	11%	89%
Oct-08	274,178	2,133,838	2,408,016	11%	89%
Nov-08	773,624	5,964,079	6,737,703	11%	89%
Dec-08	1,736,046	14,432,687	16,168,733	11%	89%
Jan-09	2,149,575	17,490,325	19,639,900	11%	89%
Feb-09	2,301,355	19,535,477	21,836,832	11%	89%
Mar-09	1,665,425	13,769,495	15,434,920	11%	89%
Apr-09	1,060,574	8,471,357	9,531,931	11%	89%
May-09	573,863	4,017,087	4,590,950	12%	88%
Jun-09	286,035	2,306,632	2,592,667	11%	89%
Jul-09	291,368	1,716,405	2,007,773	15%	85%
Aug-09	155,711	1,602,170	1,757,881	9%	91%
Sep-09	207,365	1,648,149	1,855,514	11%	89%
Oct-09	327,773	2,435,219	2,762,992	12%	88%
Nov-09	766,566	5,611,484	6,378,050	12%	88%
Dec-09	1,505,502	11,400,809	12,906,311	12%	88%
Jan-10	2,448,455	19,710,356	22,158,811	11%	89%
Feb-10	2,382,913	18,616,710	20,999,623	11%	89%
Mar-10	1,881,109	14,428,584	16,309,693	12%	88%
Apr-10	834,208	6,013,823	6,848,031	12%	88%
May-10	479,643	3,397,066	3,876,709	12%	88%
Jun-10	304,199	2,222,640	2,526,839	12%	88%
Jul-10	215,512	1,637,266	1,852,778	12%	88%
Aug-10	194,881	1,494,832	1,689,713	12%	88%
Sep-10	198,214	1,553,840	1,752,054	11%	89%
Oct-10	282,265	2,049,288	2,331,553	12%	88%
Nov-10	710,141	5,026,579	5,736,720	12%	88%
Dec-10	1,802,744	13,245,872	15,048,616	12%	88%
Jan-11	2,715,725	21,004,454	23,720,179	11%	89%
Feb-11	2,413,684	18,614,652	21,028,336	11%	89%
Mar-11	1,574,332	11,816,888	13,391,220	12%	88%
Apr-11	1,223,252	9,020,310	10,243,562	12%	88%
May-11	537,827	3,684,253	4,222,080	13%	87%
Jun-11	278,480	2,030,912	2,309,392	12%	88%
Jul-11	220,382	1,666,739	1,887,121	12%	88%
Aug-11	193,070	1,455,126	1,648,196	12%	88%
Sep-11	208,213	1,582,735	1,790,948	12%	88%
Oct-11	316,069	2,260,132	2,576,201	12%	88%
Nov-11	806,094	5,469,350	6,275,444	13%	87%
Dec-11	1,364,686	9,418,476	10,783,162	13%	87%

Table 5: Customer Usage

District of Columbia Residential Customer Choice Program

January 1999 - Present

Jan-12	1,972,882	14,056,093	16,028,975	12%	88%
Feb-12	1,988,771	14,078,869	16,067,640	12%	88%
Mar-12	1,617,190	10,133,344	11,750,534	14%	86%
Apr-12	799,658	4,768,434	5,568,092	14%	86%
May-12	607,704	3,660,140	4,267,844	14%	86%
Jun-12	312,293	1,922,854	2,235,147	14%	86%
Jul-12	247,040	1,612,745	1,859,785	13%	87%
Aug-12	219,067	1,391,199	1,610,266	14%	86%
Sep-12	235,046	1,507,744	1,742,790	13%	87%
Oct-12	359,361	2,154,614	2,513,975	14%	86%
Nov-12	1,016,009	5,962,901	6,978,910	15%	85%
Dec-12	1,845,081	11,403,943	13,249,024	14%	86%
Jan-13	2,331,621	14,687,218	17,018,839	14%	86%
Feb-13	2,581,976	16,387,127	18,969,103	14%	86%
Mar-13	2,318,865	14,817,286	17,136,151	14%	86%
Apr-13	1,585,876	9,689,984	11,275,860	14%	86%
May-13	665,286	3,675,638	4,340,924	15%	85%
Jun-13	408,806	2,281,402	2,690,208	15%	85%
Jul-13	274,904	1,629,014	1,903,918	14%	86%
Aug-13	249,599	1,461,011	1,710,610	15%	85%
Sep-13	266,646	1,569,663	1,836,309	15%	85%
Oct-13	343,526	1,926,989	2,270,515	15%	85%
Nov-13	984,212	5,377,532	6,361,744	15%	85%
Dec-13	2,317,626	13,579,650	15,897,276	15%	85%
Jan-14	2,849,882	17,146,070	19,995,952	14%	86%
Feb-14	3,174,843	19,506,763	22,681,606	14%	86%
Mar-14	2,738,647	16,227,336	18,965,983	14%	86%
Apr-14	1,648,471	9,691,771	11,340,242	15%	85%
May-14	755,253	4,153,219	4,908,472	15%	85%
Jun-14	356,013	2,045,880	2,401,893	15%	85%
Jul-14	265,127	1,598,105	1,863,232	14%	86%
Aug-14	252,956	1,478,234	1,731,190	15%	85%
Sep-14	267,442	1,543,702	1,811,144	15%	85%
Oct-14	364,820	1,939,494	2,304,314	16%	84%
Nov-14	962,237	5,114,857	6,077,094	16%	84%
Dec-14	2,304,591	13,033,202	15,337,793	15%	85%
Jan-15	2,911,236	16,799,058	19,710,294	15%	85%
Feb-15	3,218,186	19,125,660	22,343,846	14%	86%
Mar-15	2,972,836	15,598,199	18,571,035	16%	84%
Apr-15	1,618,402	11,400,461	13,018,863	12%	88%
May-15	654,003	3,612,671	4,266,674	15%	85%
Jun-15	334,800	1,893,489	2,228,289	15%	85%
Jul-15	265,112	1,541,666	1,806,778	15%	85%
Aug-15	241,876	1,424,260	1,666,136	15%	85%
Sep-15	243,050	1,459,049	1,702,099	14%	86%
Oct-15	382,561	2,221,244	2,603,805	15%	85%
Nov-15	793,743	4,386,793	5,180,536	15%	85%
Dec-15	1,449,880	8,484,992	9,934,872	15%	85%
Jan-16	1,957,873	11,734,681	13,692,554	14%	86%
Feb-16	2,709,500	16,971,047	19,680,547	14%	86%
Mar-16	1,959,396	12,035,221	13,994,617	14%	86%
Apr-16	1,094,003	6,431,711	7,525,714	15%	85%
May-16	728,025	4,172,653	4,900,678	15%	85%
Jun-16	443,853	2,542,710	2,986,563	15%	85%
Jul-16	250,108	1,555,862	1,805,970	14%	86%
Aug-16	215,052	1,350,395	1,565,447	14%	86%
Sep-16	216,881	1,391,368	1,608,249	13%	87%
Oct-16	277,413	1,711,202	1,988,615	14%	86%
Nov-16	650,618	3,828,189	4,478,807	15%	85%
Dec-16	1,584,402	9,938,255	11,522,657	14%	86%
Jan-17	2,635,860	17,583,255	20,219,115	13%	87%
Feb-17	1,924,990	12,467,467	14,392,457	13%	87%
Mar-17	1,657,318	11,180,561	12,837,879	13%	87%
Apr-17	1,078,535	7,122,300	8,200,835	13%	87%
May-17	467,558	2,925,787	3,393,345	14%	86%
Jun-17	431,821	2,356,539	2,788,360	15%	85%
Jul-17	238,305	1,619,148	1,857,453	13%	87%
Aug-17	229,792	1,599,667	1,829,459	13%	87%
Sep-17	239,781	1,599,711	1,839,492	13%	87%
Oct-17	273,806	1,822,632	2,096,438	13%	87%
Nov-17	834,827	5,618,786	6,453,613	13%	87%
Dec-17	1,620,564	11,240,142	12,860,706	13%	87%
Jan-18	2,567,440	18,621,340	21,188,780	12%	88%
Feb-18	2,146,833	15,606,923	17,753,756	12%	88%
Mar-18	1,702,368	12,162,475	13,864,843	12%	88%
Apr-18	1,490,824	10,547,325	12,038,149	12%	88%
May-18	660,069	4,418,801	5,078,870	13%	87%
Jun-18	289,332	1,922,657	2,211,989	13%	87%
Jul-18	226,979	1,507,746	1,734,725	13%	87%
Aug-18	210,001	1,521,272	1,731,273	12%	88%
Sep-18	213,901	1,531,171	1,745,072	12%	88%
Oct-18	280,528	2,058,600	2,339,128	12%	88%
Nov-18	992,617	7,028,995	8,021,612	12%	88%
Dec-18	1,802,351	13,235,649	15,038,000	12%	88%

**Table 5: Customer Usage**

**District of Columbia Residential Customer Choice Program**

**January 1999 - Present**

Jan-19	1,868,668	13,573,152	15,441,820	12%	88%
Feb-19	2,314,644	17,567,094	19,881,738	12%	88%
Mar-19	1,776,821	13,111,321	14,888,142	12%	88%
Apr-19	1,196,982	8,455,526	9,652,508	12%	88%
May-19	469,791	3,127,647	3,597,438	13%	87%
Jun-19	300,858	2,111,307	2,412,165	12%	88%
Jul-19	218,338	1,464,067	1,682,405	13%	87%
Oct-19	198,105	1,435,303	1,633,408	12%	88%
Nov-19	204,415	1,500,155	1,704,570	12%	88%
Dec-19	238,614	1,594,573	1,833,187	13%	87%
Jan-20	910,373	6,219,181	7,129,554	13%	87%
Feb-20	1,571,045	11,971,279	13,542,324	12%	88%
Mar-20	2,051,498	12,934,677	14,986,175	14%	86%
Apr-20	1,941,872	13,377,498	15,319,369	13%	87%
May-20	1,504,915	10,131,059	11,635,974	13%	87%
Jun-20	1,040,874	6,579,087	7,619,961	14%	86%
Jul-20	903,550	5,515,311	6,418,861	14%	86%
Aug-20	406,606	2,572,380	2,978,986	14%	86%

a/ Delivery Service Usage based on normal weather therms.

b/ Sales Service Usage based on normal weather therms  
from quarterly Normal Weather Study.

c/ Delivery Service Usage based on Company's Rate Stats Report

d/ DC Sales Service Customer Usage Total based on data from  
Company Rate Stats Report.

e/ DC Residential Customer Usage Total based on data from  
Company Rate Stats Report.

f/ Correction made to the usage amount for delivery service customers.

Source: Washington Gas Light Company