**Table 3: Market Shares**

**Residential and Commercial Customer Choice Programs**

**District of Columbia, Maryland, and Virginia**

**Quarterly 1999 - Present**

**Washington Gas Residential Customers**

**Market Share**

| | Customers | | | | | | Usage | | | | | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| | District of Columbia | | Maryland | | Virginia | | District of Columbia | | Maryland | | Virginia | |
| Quarters Ended | % of Customers Choosing Alternative Supplier | % of Customers on Sales Service | % of Customers Choosing Alternative Supplier | % of Customers on Sales Service | % of Customers Choosing Alternative Supplier a/ | % of Customers on Sales Service | % Alternative Supplier Usage | % Sales Service Usage | % Alternative Supplier Usage | % Sales Service Usage | % Alternative Supplier Usage | % Sales Service Usage |
| Mar-99 | 6% | 94% | 11% | 89% | 4% | 96% | 8% | 92% | 11% | 89% | 5% | 95% |
| Jun-99 | 6% | 94% | 13% | 87% | 6% | 94% | 8% | 92% | 13% | 87% | 6% | 94% |
| Sep-99 | 6% | 94% | 19% | 81% | 5% | 95% | 8% | 92% | 17% | 83% | 6% | 94% |
| Dec-99 | 8% | 92% | 21% | 79% | 10% | 90% | 10% | 90% | 20% | 80% | 11% | 89% |
| Mar-00 | 8% | 92% | 25% | 75% | 12% | 88% | 11% | 89% | 22% | 78% | 12% | 88% |
| Jun-00 | 11% | 89% | 26% | 74% | 12% | 88% | 12% | 88% | 23% | 77% | 13% | 87% |
| Sep-00 | 13% | 87% | 26% | 74% | 12% | 88% | 14% | 86% | 23% | 77% | 13% | 87% |
| Dec-00 | 14% | 86% | 25% | 75% | 11% | 89% | 14% | 86% | 22% | 78% | 12% | 88% |
| Mar-01 | 12% | 88% | 22% | 78% | 10% | 90% | 13% | 87% | 19% | 81% | 10% | 90% |
| Jun-01 | 8% | 92% | 21% | 79% | 10% | 90% | 10% | 90% | NA | NA | NA | NA |
| Sep-01 | 9% | 91% | 25% | 75% | 10% | 90% | 11% | 89% | NA | NA | NA | NA |
| Dec-01 | 12% | 88% | 25% | 75% | 11% | 89% | 14% | 86% | NA | NA | NA | NA |
| Mar-02 | 12% | 88% | 25% | 75% | 17% | 83% | 15% | 85% | NA | NA | NA | NA |
| Jun-02 | 14% | 86% | 25% | 75% | 20% | 80% | 14% | 86% | NA | NA | NA | NA |
| Sep-02 | 16% | 84% | 25% | 75% | 22% | 78% | 16% | 84% | NA | NA | NA | NA |
| Dec-02 | 19% | 81% | 26% | 74% | 21% | 79% | 22% | 78% | NA | NA | NA | NA |
| Mar-03 | 20% | 80% | 28% | 72% | 21% | 79% | 23% | 77% | NA | NA | NA | NA |
| Jun-03 | 18% | 82% | 28% | 72% | 20% | 80% | 24% | 76% | NA | NA | NA | NA |
| Sep-03 | 17% | 83% | 24% | 76% | 20% | 80% | 20% | 80% | NA | NA | NA | NA |
| Dec-03 | 16% | 84% | 22% | 78% | 18% | 82% | 20% | 80% | NA | NA | NA | NA |
| Mar-04 | 16% | 84% | 22% | 78% | 17% | 83% | 18% | 82% | NA | NA | NA | NA |
| Jun-04 | 14% | 86% | 23% | 77% | 19% | 81% | 17% | 83% | NA | NA | NA | NA |
| Sep-04 | 13% | 87% | 22% | 78% | 19% | 81% | 15% | 85% | NA | NA | NA | NA |
| Dec-04 | 12% | 88% | 20% | 80% | 15% | 85% | 16% | 84% | NA | NA | NA | NA |
| Mar-05 | 11% | 89% | 20% | 80% | 14% | 86% | 14% | 86% | NA | NA | NA | NA |
| Jun-05 | 9% | 91% | 18% | 82% | 14% | 86% | 11% | 89% | NA | NA | NA | NA |
| Sep-05 | 8% | 92% | 17% | 83% | 13% | 87% | 10% | 90% | NA | NA | NA | NA |
| Dec-05 | 9% | 91% | 17% | 83% | 13% | 87% | 12% | 88% | NA | NA | NA | NA |
| Mar-06 | 10% | 90% | 16% | 84% | 12% | 88% | 12% | 88% | NA | NA | NA | NA |
| Jun-06 | 9% | 91% | 16% | 84% | 12% | 88% | 12% | 88% | NA | NA | NA | NA |
| Sep-06 | 9% | 91% | 16% | 84% | 12% | 88% | 12% | 88% | NA | NA | NA | NA |
| Dec-06 | 9% | 91% | 15% | 85% | 12% | 88% | 12% | 88% | NA | NA | NA | NA |
| Mar-07 | 9% | 91% | 15% | 85% | 11% | 89% | 11% | 89% | NA | NA | NA | NA |
| Jun-07 | 9% | 91% | 15% | 85% | 11% | 89% | 11% | 89% | NA | NA | NA | NA |
| Sep-07 | 9% | 91% | 15% | 85% | 11% | 89% | 11% | 89% | NA | NA | NA | NA |
| Dec-07 | 9% | 91% | 15% | 85% | 11% | 89% | 11% | 89% | NA | NA | NA | NA |
| Mar-08 | 9% | 91% | 15% | 85% | 11% | 89% | 11% | 89% | NA | NA | NA | NA |
| Jun-08 | 9% | 91% | 15% | 85% | 10% | 90% | 12% | 88% | NA | NA | NA | NA |
| Sep-08 | 9% | 91% | 15% | 85% | 10% | 90% | 11% | 89% | NA | NA | NA | NA |
| Dec-08 | 9% | 91% | 15% | 85% | 10% | 90% | 11% | 89% | NA | NA | NA | NA |
| Mar-09 | 9% | 91% | 15% | 85% | 10% | 90% | 11% | 89% | NA | NA | NA | NA |
| Jun-09 | 9% | 91% | 16% | 84% | 11% | 89% | 11% | 89% | NA | NA | NA | NA |
| Sep-09 | 9% | 91% | 16% | 84% | 11% | 89% | 11% | 89% | NA | NA | NA | NA |
| Dec-09 | 9% | 91% | 17% | 83% | 11% | 89% | 12% | 88% | NA | NA | NA | NA |
| Mar-10 | 9% | 91% | 17% | 83% | 11% | 89% | 12% | 88% | NA | NA | NA | NA |
| Jun-10 | 9% | 91% | 17% | 83% | 11% | 89% | 12% | 88% | NA | NA | NA | NA |
| Sep-10 | 9% | 91% | 17% | 83% | 11% | 89% | 11% | 89% | NA | NA | NA | NA |
| Dec-10 | 9% | 91% | 18% | 82% | 11% | 89% | 12% | 88% | NA | NA | NA | NA |
| Mar-11 | 9% | 91% | 18% | 82% | 11% | 89% | 12% | 88% | NA | NA | NA | NA |
| Jun-11 | 9% | 91% | 18% | 82% | 11% | 89% | 12% | 88% | NA | NA | NA | NA |
| Sep-11 | 9% | 91% | 18% | 82% | 11% | 89% | 12% | 88% | NA | NA | NA | NA |
| Dec-11 | 10% | 90% | 19% | 81% | 11% | 89% | 13% | 87% | NA | NA | NA | NA |
| Mar-12 | 11% | 89% | 20% | 80% | 11% | 89% | 14% | 86% | NA | NA | NA | NA |
| Jun-12 | 11% | 89% | 20% | 80% | 11% | 89% | 14% | 86% | NA | NA | NA | NA |
| Sep-12 | 11% | 89% | 19% | 81% | 10% | 90% | 13% | 87% | NA | NA | NA | NA |
| Dec-12 | 11% | 89% | 20% | 80% | 10% | 90% | 14% | 86% | NA | NA | NA | NA |
| Mar-13 | 11% | 89% | 20% | 80% | 10% | 90% | 14% | 86% | NA | NA | NA | NA |
| Jun-13 | 11% | 89% | 20% | 80% | 10% | 90% | 15% | 85% | NA | NA | NA | NA |
| Sep-13 | 11% | 89% | 21% | 79% | 10% | 90% | 15% | 85% | NA | NA | NA | NA |
| Dec-13 | 11% | 89% | 22% | 78% | 10% | 90% | 15% | 85% | NA | NA | NA | NA |
| Mar-14 | 11% | 89% | 22% | 78% | 10% | 90% | 14% | 86% | NA | NA | NA | NA |
| Jun-14 | 11% | 89% | 23% | 77% | 10% | 90% | 15% | 85% | NA | NA | NA | NA |
| Sep-14 | 12% | 88% | 23% | 77% | 10% | 90% | 15% | 85% | NA | NA | NA | NA |
| Dec-14 | 12% | 88% | 23% | 77% | 10% | 90% | 15% | 85% | NA | NA | NA | NA |
| Mar-15 | 11% | 89% | 23% | 77% | 10% | 90% | 16% | 84% | NA | NA | NA | NA |
| Jun-15 | 11% | 89% | 23% | 77% | 10% | 90% | 15% | 85% | NA | NA | NA | NA |
| Sep-15 | 11% | 89% | 23% | 77% | 10% | 90% | 14% | 86% | NA | NA | NA | NA |
| Dec-15 | 11% | 89% | 23% | 77% | 10% | 90% | 15% | 85% | NA | NA | NA | NA |
| Mar-16 | 11% | 89% | 23% | 77% | 9% | 91% | 14% | 86% | NA | NA | NA | NA |
| Jun-16 | 11% | 89% | 22% | 78% | 9% | 91% | 15% | 85% | NA | NA | NA | NA |
| Sep-16 | 10% | 90% | 22% | 78% | 10% | 90% | 13% | 87% | NA | NA | NA | NA |
| Dec-16 | 10% | 90% | 21% | 79% | 10% | 90% | 14% | 86% | NA | NA | NA | NA |
| Mar-17 | 10% | 90% | 21% | 79% | 10% | 90% | 13% | 87% | NA | NA | NA | NA |
| Jun-17 | 10% | 90% | 21% | 79% | 10% | 90% | 15% | 85% | NA | NA | NA | NA |
| Sep-17 | 10% | 90% | 21% | 79% | 10% | 90% | 13% | 87% | NA | NA | NA | NA |
| Dec-17 | 10% | 90% | 21% | 79% | 9% | 91% | 13% | 87% | NA | NA | NA | NA |
| Mar-18 | 9% | 91% | 21% | 79% | 9% | 91% | 12% | 88% | NA | NA | NA | NA |
| Jun-18 | 9% | 91% | 20% | 80% | 10% | 90% | 13% | 87% | NA | NA | NA | NA |
| Sep-18 | 9% | 91% | 20% | 80% | 9% | 91% | 12% | 88% | NA | NA | NA | NA |
| Dec-18 | 9% | 91% | 19% | 81% | 10% | 90% | 12% | 88% | NA | NA | NA | NA |
| Mar-19 | 9% | 91% | 20% | 80% | 10% | 90% | 12% | 88% | NA | NA | NA | NA |
| Jun-19 | 9% | 91% | 20% | 80% | 10% | 90% | 12% | 88% | NA | NA | NA | NA |
| Sep-19 | 9% | 91% | 18% | 82% | 10% | 90% | 12% | 88% | NA | NA | NA | NA |
| Dec-19 | 10% | 90% | 17% | 83% | 10% | 90% | 12% | 88% | NA | NA | NA | NA |
| Mar-20 | 10% | 90% | 17% | 83% | 12% | 88% | 13% | 87% | NA | NA | NA | NA |
| Jun-20 | 10% | 90% | 17% | 83% | 12% | 88% | 14% | 86% | NA | NA | NA | NA |
| Sep-20 | 10% | 90% | 17% | 83% | 11% | 89% | 14% | 86% | NA | NA | NA | NA |
| Dec-20 | 10% | 90% | 17% | 83% | 12% | 88% | 13% | 87% | NA | NA | NA | NA |
| Mar-21 | 10% | 90% | 17% | 83% | 12% | 88% | 13% | 87% | NA | NA | NA | NA |
| Jun-21 | 10% | 90% | 17% | 83% | 12% | 88% | 14% | 86% | NA | NA | NA | NA |
| Sep-21 | 11% | 89% | 17% | 83% | 12% | 88% | 12% | 88% | NA | NA | NA | NA |
| Dec-21 | 11% | 89% | 17% | 83% | 12% | 88% | 14% | 86% | NA | NA | NA | NA |
| Mar-22 | 11% | 89% | 16% | 84% | 11% | 89% | 14% | 86% | NA | NA | NA | NA |
| Jun-22 | 12% | 88% | 16% | 84% | 11% | 89% | 14% | 86% | NA | NA | NA | NA |
| Sep-22 | 11% | 89% | 16% | 84% | 11% | 89% | 13% | 87% | NA | NA | NA | NA |
| Dec-22 | 11% | 89% | 16% | 84% | 11% | 89% | 12% | 88% | NA | NA | NA | NA |
| Mar-23 | 11% | 89% | 15% | 85% | 11% | 89% | 13% | 87% | NA | NA | NA | NA |
| Jun-23 | 11% | 89% | 15% | 85% | 10% | 90% | 13% | 87% | NA | NA | NA | NA |
| Sep-23 | 11% | 89% | 15% | 85% | 10% | 90% | 12% | 88% | NA | NA | NA | NA |
| Dec-23 | 11% | 89% | 14% | 86% | 10% | 90% | 12% | 88% | NA | NA | NA | NA |
| Mar-24 | 11% | 89% | 14% | 86% | 10% | 90% | 13% | 87% | NA | NA | NA | NA |
| Jun-24 | 11% | 89% | 14% | 86% | 10% | 90% | 11% | 89% | NA | NA | NA | NA |
| Sep-24 | 10% | 90% | 14% | 86% | 10% | 90% | 12% | 88% | NA | NA | NA | NA |
| Dec-24 | 10% | 90% | 13% | 87% | 9% | 91% | 16% | 84% | NA | NA | NA | NA |
| Mar-25 | 10% | 90% | 7% | 93% | 9% | 91% | 12% | 88% | NA | NA | NA | NA |
| Jun-25 | 10% | 90% | 5% | 95% | 9% | 91% | 12% | 88% | NA | NA | NA | NA |
| Sep-25 | 10% | 90% | 4% | 96% | 9% | 91% | 12% | 88% | NA | NA | NA | NA |
| Dec-25 | 10% | 90% | 3% | 97% | 9% | 91% | 11% | 89% | NA | NA | NA | NA |
| Mar-26 | 10% | 90% | 0% | 100% | 9% | 91% | 12% | 88% | NA | NA | NA | NA |
| Jun-26 | 10% | 90% | 0% | 100% | 9% | 91% | 12% | 88% | NA | NA | NA | NA |

**Table 3: Market Shares**
**Residential and Commercial Customer Choice Programs**
**District of Columbia, Maryland, and Virginia**
**Quarterly 1999 - Present**

**Washington Gas Commercial Customers**

**Market Share**

| | Customers | | | | | | Usage | | | | | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| | District of Columbia | | Maryland | | Virginia | | District of Columbia | | Maryland | | Virginia | |
| Month | % of Customers Choosing Alternative Supplier | % of Customers on Sales Service | % of Customers Choosing Alternative Supplier | % of Customers on Sales Service | % of Customers Choosing Alternative Supplier | % of Customers on Sales Service | % Alternative Supplier Usage | % Sales Service Usage | % Alternative Supplier Usage | % Sales Service Usage | % Alternative Supplier Usage | % Sales Service Usage |
| Mar-99 | 1% | 99% | 37% | 63% | 100% | 0% | 7% | 93% | 41% | 59% | 29% | 71% |
| Jun-99 | 1% | 99% | 42% | 58% | 100% | 0% | 7% | 93% | 43% | 57% | 30% | 70% |
| Sep-99 | 1% | 99% | 42% | 58% | 100% | 0% | 9% | 91% | 42% | 58% | 29% | 71% |
| Dec-99 | 17% | 83% | 40% | 60% | 62% | 38% | 22% | 78% | 42% | 58% | 29% | 71% |
| Mar-00 | 22% | 78% | 41% | 59% | 93% | 7% | 26% | 74% | 41% | 59% | 35% | 65% |
| Jun-00 | 28% | 72% | 41% | 59% | 92% | 8% | 34% | 66% | 41% | 59% | 34% | 66% |
| Sep-00 | 33% | 67% | 41% | 59% | 91% | 9% | 35% | 65% | 41% | 59% | 34% | 66% |
| Dec-00 | 32% | 68% | 41% | 59% | 88% | 12% | 34% | 66% | 41% | 59% | 33% | 67% |
| Mar-01 | 30% | 70% | 39% | 61% | 54% | 46% | 33% | 67% | 39% | 61% | 23% | 77% |
| Jun-01 | 30% | 70% | 39% | 61% | 22% | 78% | 40% | 60% | NA | NA | NA | NA |
| Sep-01 | 30% | 70% | 39% | 61% | 22% | 78% | 47% | 53% | NA | NA | NA | NA |
| Dec-01 | 32% | 68% | 38% | 62% | 28% | 72% | 49% | 51% | NA | NA | NA | NA |
| Mar-02 | 33% | 67% | 41% | 59% | 29% | 71% | 51% | 49% | NA | NA | NA | NA |
| Jun-02 | 34% | 66% | 44% | 56% | 31% | 69% | 50% | 50% | NA | NA | NA | NA |
| Sep-02 | 35% | 65% | 44% | 56% | 33% | 67% | 49% | 51% | NA | NA | NA | NA |
| Dec-02 | 33% | 67% | 45% | 55% | 33% | 67% | 52% | 48% | NA | NA | NA | NA |
| Mar-03 | 33% | 67% | 46% | 54% | 33% | 67% | 33% | 67% | NA | NA | NA | NA |
| Jun-03 | 31% | 69% | 45% | 55% | 33% | 67% | 48% | 52% | NA | NA | NA | NA |
| Sep-03 | 31% | 69% | 45% | 55% | 33% | 67% | 0% | 100% | NA | NA | NA | NA |
| Dec-03 | 33% | 67% | 45% | 55% | 33% | 67% | 41% | 59% | NA | NA | NA | NA |
| Mar-04 | 33% | 67% | 42% | 58% | 32% | 68% | 47% | 53% | NA | NA | NA | NA |
| Jun-04 | 32% | 68% | 42% | 58% | 32% | 68% | 49% | 51% | NA | NA | NA | NA |
| Sep-04 | 31% | 69% | 41% | 59% | 31% | 69% | 48% | 52% | NA | NA | NA | NA |
| Dec-04 | 31% | 69% | 40% | 60% | 27% | 73% | 48% | 52% | NA | NA | NA | NA |
| Mar-05 | 31% | 69% | 40% | 60% | 28% | 72% | 48% | 52% | NA | NA | NA | NA |
| Jun-05 | 31% | 69% | 39% | 61% | 27% | 73% | 53% | 47% | NA | NA | NA | NA |
| Sep-05 | 30% | 70% | 38% | 62% | 27% | 73% | 54% | 46% | NA | NA | NA | NA |
| Dec-05 | 32% | 68% | 38% | 62% | 27% | 73% | 51% | 49% | NA | NA | NA | NA |
| Mar-06 | 34% | 66% | 40% | 60% | 29% | 71% | 53% | 47% | NA | NA | NA | NA |
| Jun-06 | 34% | 66% | 41% | 59% | 29% | 71% | 54% | 46% | NA | NA | NA | NA |
| Sep-06 | 33% | 67% | 41% | 59% | 29% | 71% | 55% | 45% | NA | NA | NA | NA |
| Dec-06 | 34% | 66% | 41% | 59% | 30% | 70% | 55% | 45% | NA | NA | NA | NA |
| Mar-07 | 35% | 65% | 41% | 59% | 30% | 70% | 56% | 44% | NA | NA | NA | NA |
| Jun-07 | 34% | 66% | 41% | 59% | 30% | 70% | 56% | 44% | NA | NA | NA | NA |
| Sep-07 | 34% | 66% | 40% | 60% | 30% | 70% | 57% | 43% | NA | NA | NA | NA |
| Dec-07 | 34% | 66% | 40% | 60% | 30% | 70% | 57% | 43% | NA | NA | NA | NA |
| Mar-08 | 34% | 66% | 39% | 61% | 29% | 71% | 55% | 45% | NA | NA | NA | NA |
| Jun-08 | 34% | 66% | 39% | 61% | 28% | 72% | 56% | 44% | NA | NA | NA | NA |
| Sep-08 | 33% | 67% | 38% | 62% | 28% | 72% | 65% | 35% | NA | NA | NA | NA |
| Dec-08 | 34% | 66% | 39% | 61% | 29% | 71% | 58% | 42% | NA | NA | NA | NA |
| Mar-09 | 34% | 66% | 40% | 60% | 30% | 70% | 57% | 43% | NA | NA | NA | NA |
| Jun-09 | 36% | 64% | 40% | 60% | 31% | 69% | 60% | 40% | NA | NA | NA | NA |
| Sep-09 | 37% | 63% | 42% | 58% | 33% | 67% | 60% | 40% | NA | NA | NA | NA |
| Dec-09 | 37% | 63% | 42% | 58% | 33% | 67% | 63% | 37% | NA | NA | NA | NA |
| Mar-10 | 37% | 63% | 42% | 58% | 33% | 67% | 61% | 39% | NA | NA | NA | NA |
| Jun-10 | 37% | 63% | 42% | 58% | 33% | 67% | 65% | 35% | NA | NA | NA | NA |
| Sep-10 | 37% | 63% | 43% | 57% | 34% | 66% | 61% | 39% | NA | NA | NA | NA |
| Dec-10 | 36% | 64% | 42% | 58% | 33% | 67% | 62% | 38% | NA | NA | NA | NA |
| Mar-11 | 37% | 63% | 42% | 58% | 33% | 67% | 62% | 38% | NA | NA | NA | NA |
| Jun-11 | 37% | 63% | 42% | 58% | 33% | 67% | 61% | 39% | NA | NA | NA | NA |
| Sep-11 | 37% | 63% | 42% | 58% | 33% | 67% | 57% | 43% | NA | NA | NA | NA |
| Dec-11 | 37% | 63% | 42% | 58% | 33% | 67% | 60% | 40% | NA | NA | NA | NA |
| Mar-12 | 37% | 63% | 42% | 58% | 33% | 67% | 58% | 42% | NA | NA | NA | NA |
| Jun-12 | 37% | 63% | 42% | 58% | 33% | 67% | 62% | 38% | NA | NA | NA | NA |
| Sep-12 | 37% | 63% | 42% | 58% | 32% | 68% | 60% | 40% | NA | NA | NA | NA |
| Dec-12 | 37% | 63% | 41% | 59% | 32% | 68% | 62% | 38% | NA | NA | NA | NA |
| Mar-13 | 35% | 65% | 41% | 59% | 31% | 69% | 57% | 43% | NA | NA | NA | NA |
| Jun-13 | 34% | 66% | 41% | 59% | 31% | 69% | 56% | 44% | NA | NA | NA | NA |
| Sep-13 | 36% | 64% | 41% | 59% | 31% | 69% | 60% | 40% | NA | NA | NA | NA |
| Dec-13 | 36% | 64% | 42% | 58% | 32% | 68% | 62% | 38% | NA | NA | NA | NA |
| Mar-14 | 37% | 63% | 42% | 58% | 31% | 69% | 60% | 40% | NA | NA | NA | NA |
| Jun-14 | 37% | 63% | 43% | 57% | 32% | 68% | 60% | 40% | NA | NA | NA | NA |
| Sep-14 | 37% | 63% | 43% | 57% | 32% | 68% | 61% | 39% | NA | NA | NA | NA |
| Dec-14 | 38% | 62% | 45% | 55% | 33% | 67% | 62% | 38% | NA | NA | NA | NA |
| Mar-15 | 36% | 64% | 45% | 55% | 33% | 67% | 65% | 35% | NA | NA | NA | NA |
| Jun-15 | 37% | 63% | 45% | 55% | 33% | 67% | 51% | 49% | NA | NA | NA | NA |
| Sep-15 | 37% | 63% | 45% | 55% | 34% | 66% | 68% | 32% | NA | NA | NA | NA |
| Dec-15 | 37% | 63% | 46% | 54% | 34% | 66% | 62% | 38% | NA | NA | NA | NA |
| Mar-16 | 37% | 63% | 45% | 55% | 34% | 66% | 61% | 39% | NA | NA | NA | NA |
| Jun-16 | 37% | 63% | 45% | 55% | 35% | 65% | 68% | 32% | NA | NA | NA | NA |
| Sep-16 | 37% | 63% | 45% | 55% | 35% | 65% | 69% | 31% | NA | NA | NA | NA |
| Dec-16 | 37% | 63% | 46% | 54% | 35% | 65% | 63% | 37% | NA | NA | NA | NA |
| Mar-17 | 36% | 64% | 45% | 55% | 35% | 65% | 69% | 31% | NA | NA | NA | NA |
| Jun-17 | 36% | 64% | 45% | 55% | 33% | 67% | 69% | 31% | NA | NA | NA | NA |
| Sep-17 | 35% | 65% | 44% | 56% | 33% | 67% | 64% | 36% | NA | NA | NA | NA |
| Dec-17 | 35% | 65% | 45% | 55% | 34% | 66% | 64% | 36% | NA | NA | NA | NA |
| Mar-18 | 34% | 66% | 48% | 52% | 33% | 67% | 64% | 36% | NA | NA | NA | NA |
| Jun-18 | 34% | 66% | 43% | 57% | 32% | 68% | 56% | 44% | NA | NA | NA | NA |
| Sep-18 | 34% | 66% | 42% | 58% | 32% | 68% | 57% | 43% | NA | NA | NA | NA |
| Dec-18 | 34% | 66% | 42% | 58% | 32% | 68% | 58% | 42% | NA | NA | NA | NA |
| Mar-19 | 33% | 67% | 42% | 58% | 32% | 68% | 60% | 40% | NA | NA | NA | NA |
| Jun-19 | 34% | 66% | 41% | 59% | 31% | 69% | 65% | 35% | NA | NA | NA | NA |
| Sep-19 | 34% | 66% | 42% | 58% | 31% | 69% | 68% | 32% | NA | NA | NA | NA |
| Dec-19 | 34% | 66% | 41% | 59% | 31% | 69% | 58% | 42% | NA | NA | NA | NA |
| Mar-20 | 34% | 66% | 41% | 59% | 32% | 68% | 56% | 44% | NA | NA | NA | NA |
| Jun-20 | 33% | 67% | 41% | 59% | 31% | 69% | 68% | 32% | NA | NA | NA | NA |
| Sep-20 | 34% | 66% | 41% | 59% | 31% | 69% | 73% | 27% | NA | NA | NA | NA |
| Dec-20 | 33% | 67% | 41% | 59% | 30% | 70% | 64% | 36% | NA | NA | NA | NA |
| Mar-21 | 33% | 67% | 40% | 60% | 31% | 69% | 62% | 38% | NA | NA | NA | NA |
| Jun-21 | 33% | 67% | 40% | 60% | 31% | 69% | 63% | 37% | NA | NA | NA | NA |
| Sep-21 | 32% | 68% | 40% | 60% | 31% | 69% | 66% | 34% | NA | NA | NA | NA |
| Dec-21 | 31% | 69% | 40% | 60% | 31% | 69% | 61% | 39% | NA | NA | NA | NA |
| Mar-22 | 32% | 68% | 39% | 61% | 30% | 70% | 66% | 34% | NA | NA | NA | NA |
| Jun-22 | 31% | 69% | 39% | 61% | 30% | 70% | 64% | 36% | NA | NA | NA | NA |
| Sep-22 | 32% | 68% | 39% | 61% | 30% | 70% | 64% | 36% | NA | NA | NA | NA |
| Dec-22 | 32% | 68% | 39% | 61% | 31% | 69% | 59% | 41% | NA | NA | NA | NA |
| Mar-23 | 31% | 69% | 38% | 62% | 30% | 70% | 59% | 41% | NA | NA | NA | NA |
| Jun-23 | 32% | 68% | 40% | 60% | 31% | 69% | 57% | 43% | NA | NA | NA | NA |
| Sep-23 | 33% | 67% | 41% | 59% | 31% | 69% | 67% | 33% | NA | NA | NA | NA |
| Dec-23 | 33% | 67% | 40% | 60% | 30% | 70% | 60% | 40% | NA | NA | NA | NA |
| Mar-24 | 33% | 67% | 41% | 59% | 30% | 70% | 61% | 39% | NA | NA | NA | NA |
| Jun-24 | 32% | 68% | 41% | 59% | 30% | 70% | 65% | 35% | NA | NA | NA | NA |
| Sep-24 | 33% | 67% | 41% | 59% | 29% | 71% | 65% | 35% | NA | NA | NA | NA |
| Dec-24 | 33% | 67% | 38% | 62% | 29% | 71% | 71% | 29% | NA | NA | NA | NA |
| Mar-25 | 32% | 68% | 37% | 63% | 28% | 72% | 62% | 38% | NA | NA | NA | NA |
| Jun-25 | 32% | 68% | 37% | 63% | 28% | 72% | 65% | 35% | NA | NA | NA | NA |
| Sep-25 | 32% | 68% | 37% | 63% | 28% | 72% | 58% | 42% | NA | NA | NA | NA |
| Dec-25 | 31% | 69% | 37% | 63% | 28% | 72% | 61% | 39% | NA | NA | NA | NA |
| Mar-26 | 32% | 68% | 36% | 64% | 27% | 73% | 60% | 40% | NA | NA | NA | NA |
| Jun-26 | 31% | 69% | 36% | 64% | 27% | 73% | 64% | 36% | NA | NA | NA | NA |

**Table 3: Market Shares**
**Residential and Commercial Customer Choice Programs**
**District of Columbia, Maryland, and Virginia**
**Quarterly 1999 - Present**

NA: Not Available

Source: Washington Gas Light Company

Uploaded 9/28/2026