

Table 9: Washington Gas System Market Share Summary
District of Columbia, Maryland, and Virginia Customer Choice Programs

As of January 1, 2000

| | <u>District of Columbia</u> | <u>Maryland</u> | <u>Virginia</u> | <u>Total</u> | <u>District of Columbia Percentage</u> |
|----------------------|---------------------------------|-----------------|-----------------|----------------|--|
| | <u>A</u> | <u>B</u> | <u>C</u> | <u>D=A+B+C</u> | <u>E=A/D</u> |
| Customers a/ | 13,852 | 86,501 | 43,235 | 143,588 | 10% |
| Annual Therms | 45,301,245 | 209,558,545 | 113,702,610 | 368,562,400 | 12% |

As of January 1, 2001

| | <u>District of Columbia</u> | <u>Maryland</u> | <u>Virginia</u> | <u>Total</u> | <u>District of Columbia Percentage</u> |
|----------------------|---------------------------------|-----------------|-----------------|----------------|--|
| | <u>A</u> | <u>B</u> | <u>C</u> | <u>D=A+B+C</u> | <u>E=A/D</u> |
| Customers a/ | 21,256 | 89,119 | 41,551 | 151,926 | 14% |
| Annual Therms | 68,795,930 | 206,010,380 | 91,196,345 | 366,002,655 | 19% |

As of January 1, 2002

| | <u>District of Columbia</u> | <u>Maryland</u> | <u>Virginia</u> | <u>Total</u> | <u>District of Columbia Percentage</u> |
|---------------------|---------------------------------|-----------------|-----------------|----------------|--|
| | <u>A</u> | <u>B</u> | <u>C</u> | <u>D=A+B+C</u> | <u>E=A/D</u> |
| Customers a/ | 20,441 | 97,365 | 49,876 | 167,682 | 12% |

As of January 1, 2003

| | <u>District of Columbia</u> | <u>Maryland</u> | <u>Virginia</u> | <u>Total</u> | <u>District of Columbia Percentage</u> |
|---------------------|---------------------------------|-----------------|-----------------|----------------|--|
| | <u>A</u> | <u>B</u> | <u>C</u> | <u>D=A+B+C</u> | <u>E=A/D</u> |
| Customers a/ | 31,997 | 107,595 | 78,824 | 218,416 | 15% |

As of January 1, 2004

| | <u>District of Columbia</u> | <u>Maryland</u> | <u>Virginia</u> | <u>Total</u> | <u>District of Columbia Percentage</u> |
|---------------------|---------------------------------|-----------------|-----------------|----------------|--|
| | <u>A</u> | <u>B</u> | <u>C</u> | <u>D=A+B+C</u> | <u>E=A/D</u> |
| Customers a/ | 26,060 | 94,353 | 74,242 | 194,655 | 13% |

As of January 1, 2005

| | <u>District of Columbia</u> | <u>Maryland</u> | <u>Virginia</u> | <u>Total</u> | <u>District of Columbia Percentage</u> |
|---------------------|---------------------------------|-----------------|-----------------|----------------|--|
| | <u>A</u> | <u>B</u> | <u>C</u> | <u>D=A+B+C</u> | <u>E=A/D</u> |
| Customers a/ | 20,359 | 86,055 | 68,853 | 175,267 | 12% |

As of January 1, 2006

| | <u>District of Columbia</u> | <u>Maryland</u> | <u>Virginia</u> | <u>Total</u> | <u>District of Columbia Percentage</u> |
|---------------------|---------------------------------|-----------------|-----------------|----------------|--|
| | <u>A</u> | <u>B</u> | <u>C</u> | <u>D=A+B+C</u> | <u>E=A/D</u> |
| Customers a/ | 17,519 | 74,367 | 60,178 | 152,064 | 12% |

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As of January 1, 2007

| | <u>District of Columbia</u> | <u>Maryland</u> | <u>Virginia</u> | <u>Total</u> | <u>District of Columbia Percentage</u> |
|--------------|---------------------------------|-----------------|-----------------|----------------|--|
| | <u>A</u> | <u>B</u> | <u>C</u> | <u>D=A+B+C</u> | <u>E=A/D</u> |
| Customers a/ | 17,200 | 71,310 | 57,069 | 145,579 | 12% |

As of January 1, 2008

| | <u>District of Columbia</u> | <u>Maryland</u> | <u>Virginia</u> | <u>Total</u> | <u>District of Columbia Percentage</u> |
|--------------|---------------------------------|-----------------|-----------------|----------------|--|
| | <u>A</u> | <u>B</u> | <u>C</u> | <u>D=A+B+C</u> | <u>E=A/D</u> |
| Customers a/ | 16,557 | 70,740 | 55,075 | 142,372 | 12% |

As of January 1, 2009

| | <u>District of Columbia</u> | <u>Maryland</u> | <u>Virginia</u> | <u>Total</u> | <u>District of Columbia Percentage</u> |
|--------------|---------------------------------|-----------------|-----------------|----------------|--|
| | <u>A</u> | <u>B</u> | <u>C</u> | <u>D=A+B+C</u> | <u>E=A/D</u> |
| Customers a/ | 16,322 | 70,774 | 53,680 | 140,776 | 12% |

As of January 1, 2010

| | <u>District of Columbia</u> | <u>Maryland</u> | <u>Virginia</u> | <u>Total</u> | <u>District of Columbia Percentage</u> |
|--------------|---------------------------------|-----------------|-----------------|----------------|--|
| | <u>A</u> | <u>B</u> | <u>C</u> | <u>D=A+B+C</u> | <u>E=A/D</u> |
| Customers a/ | 17,346 | 80,057 | 58,979 | 156,382 | 11% |

As of January 1, 2011

| | <u>District of Columbia</u> | <u>Maryland</u> | <u>Virginia</u> | <u>Total</u> | <u>District of Columbia Percentage</u> |
|--------------|---------------------------------|-----------------|-----------------|----------------|--|
| | <u>A</u> | <u>B</u> | <u>C</u> | <u>D=A+B+C</u> | <u>E=A/D</u> |
| Customers a/ | 17,537 | 85,070 | 58,669 | 161,276 | 11% |

As of January 1, 2012

| | <u>District of Columbia</u> | <u>Maryland</u> | <u>Virginia</u> | <u>Total</u> | <u>District of Columbia Percentage</u> |
|--------------|---------------------------------|-----------------|-----------------|----------------|--|
| | <u>A</u> | <u>B</u> | <u>C</u> | <u>D=A+B+C</u> | <u>E=A/D</u> |
| Customers a/ | 18,256 | 89,153 | 58,562 | 165,971 | 11% |

As of January 1, 2013

| | <u>District of Columbia</u> | <u>Maryland</u> | <u>Virginia</u> | <u>Total</u> | <u>District of Columbia Percentage</u> |
|--------------|---------------------------------|-----------------|-----------------|----------------|--|
| | <u>A</u> | <u>B</u> | <u>C</u> | <u>D=A+B+C</u> | <u>E=A/D</u> |
| Customers a/ | 19,456 | 93,916 | 57,306 | 170,678 | 11% |

As of January 1, 2014

| | <u>District of Columbia</u> | <u>Maryland</u> | <u>Virginia</u> | <u>Total</u> | <u>District of Columbia Percentage</u> |
|--------------|---------------------------------|-----------------|-----------------|----------------|--|
| | <u>A</u> | <u>B</u> | <u>C</u> | <u>D=A+B+C</u> | <u>E=A/D</u> |
| Customers a/ | 20,424 | 102,666 | 54,421 | 177,511 | 12% |

Table 9: Washington Gas System Market Share Summary

District of Columbia, Maryland, and Virginia Customer Choice Programs

As of January 1, 2015

| | District of Columbia | Maryland | Virginia | Total | District of Columbia Percentage |
|--------------|-------------------------|----------|----------|---------|---------------------------------------|
| | A | B | C | D=A+B+C | E=A/D |
| Customers a/ | 21,079 | 108,977 | 55,660 | 185,716 | 11% |

As of January 1, 2016

| | District of Columbia | Maryland | Virginia | Total | District of Columbia Percentage |
|--------------|-------------------------|----------|----------|---------|---------------------------------------|
| | A | B | C | D=A+B+C | E=A/D |
| Customers a/ | 20,245 | 111,052 | 55,859 | 187,156 | 11% |

As of January 1, 2017

| | District of Columbia | Maryland | Virginia | Total | District of Columbia Percentage |
|--------------|-------------------------|----------|----------|---------|---------------------------------------|
| | A | B | C | D=A+B+C | E=A/D |
| Customers a/ | 19,409 | 105,524 | 56,754 | 181,687 | 11% |

As of January 1, 2018

| | District of Columbia | Maryland | Virginia | Total | District of Columbia Percentage |
|--------------|-------------------------|----------|----------|---------|---------------------------------------|
| | A | B | C | D=A+B+C | E=A/D |
| Customers a/ | 18,275 | 105,719 | 55,275 | 179,269 | 10% |

As of January 1, 2019

| | District of Columbia | Maryland | Virginia | Total | District of Columbia Percentage |
|--------------|-------------------------|----------|----------|---------|---------------------------------------|
| | A | B | C | D=A+B+C | E=A/D |
| Customers a/ | 17,651 | 100,147 | 60,042 | 177,840 | 10% |

As of January 1, 2020

| | District of Columbia | Maryland | Virginia | Total | District of Columbia Percentage |
|--------------|-------------------------|----------|----------|---------|---------------------------------------|
| | A | B | C | D=A+B+C | E=A/D |
| Customers a/ | 19,725 | 92,201 | 60,910 | 172,836 | 11% |

As of January 1, 2021

| | District of Columbia | Maryland | Virginia | Total | District of Columbia Percentage |
|--------------|-------------------------|----------|----------|---------|---------------------------------------|
| | A | B | C | D=A+B+C | E=A/D |
| Customers a/ | 19,891 | 92,240 | 67,477 | 179,608 | 11% |

As of January 1, 2022

| | District of Columbia | Maryland | Virginia | Total | District of Columbia Percentage |
|--------------|-------------------------|----------|----------|---------|---------------------------------------|
| | A | B | C | D=A+B+C | E=A/D |
| Customers a/ | 21,270 | 90,159 | 68,698 | 180,127 | 12% |

Table 9: Washington Gas System Market Share Summary

District of Columbia, Maryland, and Virginia Customer Choice Programs

As of January 1, 2023

| | District of Columbia | Maryland | Virginia | Total | District of Columbia Percentage |
|--------------|-------------------------|----------|----------|---------|---------------------------------------|
| | A | B | C | D=A+B+C | E=A/D |
| Customers a/ | 20,978 | 85,678 | 64,904 | 171,560 | 12% |

As of January 1, 2024

| | District of Columbia | Maryland | Virginia | Total | District of Columbia Percentage |
|--------------|-------------------------|----------|----------|---------|---------------------------------------|
| | A | B | C | D=A+B+C | E=A/D |
| Customers a/ | 20,672 | 82,407 | 62,336 | 165,415 | 12% |

As of January 1, 2025

| | District of Columbia | Maryland | Virginia | Total | District of Columbia Percentage |
|--------------|-------------------------|----------|----------|---------|---------------------------------------|
| | A | B | C | D=A+B+C | E=A/D |
| Customers a/ | 19,469 | 72,947 | 56,926 | 149,342 | 13% |

As of January 1, 2026

| | District of Columbia | Maryland | Virginia | Total | District of Columbia Percentage |
|--------------|-------------------------|----------|----------|---------|---------------------------------------|
| | A | B | C | D=A+B+C | E=A/D |
| Customers a/ | 19,410 | 23,983 | 55,548 | 98,941 | 20% |

a/ includes both residential and commercial customers
Source: Washington Gas Light Company