

Table 6: Customer Participation
District of Columbia Commercial Customer Choice Program
January 1999 - Present

| Month | Customers Choosing Alternative Supplier Total | DC Sales Service Customers Total | DC Commercial Customers Total | Market Share | |
|--------|---|----------------------------------|-------------------------------|--|---------------------------------|
| | | | | % of Customers Choosing Alternative Supplier | % of Customers on Sales Service |
| Feb-99 | 109 | 13,757 | 13,866 | 1% | 99% |
| Mar-99 | 111 | 13,713 | 13,824 | 1% | 99% |
| Apr-99 | 111 | 13,684 | 13,795 | 1% | 99% |
| May-99 | 113 | 13,636 | 13,749 | 1% | 99% |
| Jun-99 | 113 | 13,561 | 13,674 | 1% | 99% |
| Jul-99 | 119 | 13,499 | 13,618 | 1% | 99% |
| Aug-99 | 121 | 13,462 | 13,583 | 1% | 99% |
| Sep-99 | 125 | 13,415 | 13,540 | 1% | 99% |
| Oct-99 | 129 | 13,371 | 13,500 | 1% | 99% |
| Nov-99 | 2,238 | 13,435 | 15,673 | 14% | 86% |
| Dec-99 | 2,481 | 12,149 | 14,630 | 17% | 83% |
| Jan-00 | 2,690 | 11,289 | 13,979 | 19% | 81% |
| Feb-00 | 3,118 | 11,174 | 14,292 | 22% | 78% |
| Mar-00 | 3,117 | 10,915 | 14,032 | 22% | 78% |
| Apr-00 | 3,180 | 10,633 | 13,813 | 23% | 77% |
| May-00 | 3,487 | 10,617 | 14,104 | 25% | 75% |
| Jun-00 | 4,161 | 10,522 | 14,683 | 28% | 72% |
| Jul-00 | 4,421 | 9,927 | 14,348 | 31% | 69% |
| Aug-00 | 4,436 | 9,334 | 13,770 | 32% | 68% |
| Sep-00 | 4,425 | 9,081 | 13,506 | 33% | 67% |
| Oct-00 | 4,396 | 9,110 | 13,506 | 33% | 67% |
| Nov-00 | 4,229 | 9,277 | 13,506 | 31% | 69% |
| Dec-00 | 4,257 | 9,249 | 13,506 | 32% | 68% |
| Jan-01 | 4,259 | 9,242 | 13,501 | 32% | 68% |
| Feb-01 | 4,012 | 9,489 | 13,501 | 30% | 70% |
| Mar-01 | 4,020 | 9,481 | 13,501 | 30% | 70% |
| Apr-01 | 4,004 | 9,497 | 13,501 | 30% | 70% |
| May-01 | 3,869 | 9,632 | 13,501 | 29% | 71% |
| Jun-01 | 4,048 | 9,453 | 13,501 | 30% | 70% |
| Jul-01 | 4,087 | 9,414 | 13,501 | 30% | 70% |
| Aug-01 | 4,018 | 9,752 | 13,770 | 29% | 71% |
| Sep-01 | 4,166 | 9,604 | 13,770 | 30% | 70% |
| Oct-01 | 4,221 | 9,384 | 13,605 | 31% | 69% |
| Nov-01 | 4,272 | 9,403 | 13,675 | 31% | 69% |
| Dec-01 | 4,312 | 9,376 | 13,688 | 32% | 68% |
| Jan-02 | 4,384 | 9,363 | 13,747 | 32% | 68% |
| Feb-02 | 4,355 | 9,404 | 13,759 | 32% | 68% |
| Mar-02 | 4,515 | 9,356 | 13,871 | 33% | 67% |
| Apr-02 | 4,392 | 9,210 | 13,602 | 32% | 68% |
| May-02 | 4,716 | 9,005 | 13,721 | 34% | 66% |
| Jun-02 | 4,692 | 8,968 | 13,660 | 34% | 66% |
| Jul-02 | 4,646 | 9,559 | 14,205 | 33% | 67% |
| Aug-02 | 4,652 | 8,879 | 13,531 | 34% | 66% |
| Sep-02 | 4,714 | 8,817 | 13,531 | 35% | 65% |
| Oct-02 | 4,474 | 8,851 | 13,325 | 34% | 66% |
| Nov-02 | 4,478 | 8,860 | 13,747 | 33% | 64% |
| Dec-02 | 4,510 | 9,237 | 13,747 | 33% | 67% |
| Jan-03 | 4,563 | 9,184 | 13,747 | 33% | 67% |
| Feb-03 | 4,542 | 9,205 | 13,747 | 33% | 67% |
| Mar-03 | 4,550 | 9,197 | 13,747 | 33% | 67% |
| Apr-03 | 4,529 | 9,218 | 13,747 | 33% | 67% |
| May-03 | 4,500 | 9,247 | 13,747 | 33% | 67% |
| Jun-03 | 4,231 | 9,516 | 13,747 | 31% | 69% |
| Jul-03 | 4,248 | 9,499 | 13,747 | 31% | 69% |
| Aug-03 | 4,217 | 9,530 | 13,747 | 31% | 69% |
| Sep-03 | 4,198 | 9,549 | 13,747 | 31% | 69% |
| Oct-03 | 4,184 | 9,301 | 13,485 | 31% | 69% |
| Nov-03 | 4,331 | 9,154 | 13,485 | 32% | 68% |
| Dec-03 | 4,490 | 8,995 | 13,485 | 33% | 67% |
| Jan-04 | 4,490 | 8,995 | 13,485 | 33% | 67% |
| Feb-04 | 4,478 | 9,007 | 13,485 | 33% | 67% |
| Mar-04 | 4,470 | 9,015 | 13,485 | 33% | 67% |
| Apr-04 | 4,407 | 9,078 | 13,485 | 33% | 67% |
| May-04 | 4,377 | 9,108 | 13,485 | 32% | 68% |
| Jun-04 | 4,324 | 9,161 | 13,485 | 32% | 68% |
| Jul-04 | 4,256 | 9,229 | 13,485 | 32% | 68% |
| Aug-04 | 4,200 | 9,285 | 13,485 | 31% | 69% |
| Sep-04 | 4,181 | 9,304 | 13,485 | 31% | 69% |
| Oct-04 | 4,164 | 9,321 | 13,485 | 31% | 69% |
| Nov-04 | 4,116 | 9,369 | 13,485 | 31% | 69% |
| Dec-04 | 4,121 | 9,364 | 13,485 | 31% | 69% |
| Jan-05 | 4,127 | 9,260 | 13,387 | 31% | 69% |
| Feb-05 | 4,188 | 9,199 | 13,387 | 31% | 69% |
| Mar-05 | 4,198 | 9,189 | 13,387 | 31% | 69% |
| Apr-05 | 4,191 | 9,196 | 13,387 | 31% | 69% |
| May-05 | 4,149 | 9,238 | 13,387 | 31% | 69% |
| Jun-05 | 4,140 | 9,247 | 13,387 | 31% | 69% |
| Jul-05 | 4,105 | 9,282 | 13,387 | 31% | 69% |
| Aug-05 | 4,078 | 9,309 | 13,387 | 30% | 70% |
| Sep-05 | 4,067 | 9,320 | 13,387 | 30% | 70% |
| Oct-05 | 4,285 | 9,102 | 13,387 | 32% | 68% |
| Nov-05 | 4,225 | 9,162 | 13,387 | 32% | 68% |
| Dec-05 | 4,307 | 9,080 | 13,387 | 32% | 68% |
| Jan-06 | 4,359 | 8,907 | 13,266 | 33% | 67% |
| Feb-06 | 4,411 | 8,855 | 13,266 | 33% | 67% |
| Mar-06 | 4,488 | 8,778 | 13,266 | 34% | 66% |
| Apr-06 | 4,496 | 8,770 | 13,266 | 34% | 66% |
| May-06 | 4,510 | 8,756 | 13,266 | 34% | 66% |
| Jun-06 | 4,475 | 8,791 | 13,266 | 34% | 66% |
| Jul-06 | 4,487 | 8,779 | 13,266 | 34% | 66% |
| Aug-06 | 4,474 | 8,792 | 13,266 | 34% | 66% |
| Sep-06 | 4,440 | 8,826 | 13,266 | 33% | 67% |
| Oct-06 | 4,559 | 8,707 | 13,266 | 34% | 66% |
| Nov-06 | 4,573 | 8,693 | 13,266 | 34% | 66% |
| Dec-06 | 4,566 | 8,700 | 13,266 | 34% | 66% |

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January 1999 - Present

| Month | Customers Choosing Alternative Supplier Total | DC Sales Service Customers Total | DC Commercial Customers Total | Market Share | |
|--------|--|-------------------------------------|----------------------------------|--|---------------------------------|
| | | | | % of Customers Choosing Alternative Supplier | % of Customers on Sales Service |
| Jan-07 | 4,568 | 8,562 | 13,130 | 35% | 65% |
| Feb-07 | 4,553 | 8,577 | 13,130 | 35% | 65% |
| Mar-07 | 4,552 | 8,578 | 13,130 | 35% | 65% |
| Apr-07 | 4,537 | 8,593 | 13,130 | 35% | 65% |
| May-07 | 4,505 | 8,625 | 13,130 | 34% | 66% |
| Jun-07 | 4,487 | 8,643 | 13,130 | 34% | 66% |
| Jul-07 | 4,468 | 8,662 | 13,130 | 34% | 66% |
| Aug-07 | 4,455 | 8,675 | 13,130 | 34% | 66% |
| Sep-07 | 4,466 | 8,664 | 13,130 | 34% | 66% |
| Oct-07 | 4,456 | 8,674 | 13,130 | 34% | 66% |
| Nov-07 | 4,452 | 8,678 | 13,130 | 34% | 66% |
| Dec-07 | 4,504 | 8,626 | 13,130 | 34% | 66% |
| Jan-08 | 4,496 | 8,481 | 12,977 | 35% | 65% |
| Feb-08 | 4,446 | 8,531 | 12,977 | 34% | 66% |
| Mar-08 | 4,422 | 8,555 | 12,977 | 34% | 66% |
| Apr-08 | 4,484 | 8,493 | 12,977 | 35% | 65% |
| May-08 | 4,406 | 8,571 | 12,977 | 34% | 66% |
| Jun-08 | 4,388 | 8,589 | 12,977 | 34% | 66% |
| Jul-08 | 4,369 | 8,608 | 12,977 | 34% | 66% |
| Aug-08 | 4,369 | 8,608 | 12,977 | 34% | 66% |
| Sep-08 | 4,334 | 8,643 | 12,977 | 33% | 67% |
| Oct-08 | 4,406 | 8,571 | 12,977 | 34% | 66% |
| Nov-08 | 4,397 | 8,580 | 12,977 | 34% | 66% |
| Dec-08 | 4,396 | 8,581 | 12,977 | 34% | 66% |
| Jan-09 | 4,407 | 8,487 | 12,894 | 34% | 66% |
| Feb-09 | 4,440 | 8,454 | 12,894 | 34% | 66% |
| Mar-09 | 4,428 | 8,466 | 12,894 | 34% | 66% |
| Apr-09 | 4,473 | 8,421 | 12,894 | 35% | 65% |
| May-09 | 4,552 | 8,342 | 12,894 | 35% | 65% |
| Jun-09 | 4,593 | 8,301 | 12,894 | 36% | 64% |
| Jul-09 | 4,679 | 8,215 | 12,894 | 36% | 64% |
| Aug-09 | 4,703 | 8,191 | 12,894 | 36% | 64% |
| Sep-09 | 4,719 | 8,175 | 12,894 | 37% | 63% |
| Oct-09 | 4,739 | 8,155 | 12,894 | 37% | 63% |
| Nov-09 | 4,746 | 8,148 | 12,894 | 37% | 63% |
| Dec-09 | 4,752 | 8,142 | 12,894 | 37% | 63% |
| Jan-10 | 4,757 | 8,081 | 12,838 | 37% | 63% |
| Feb-10 | 4,756 | 8,082 | 12,838 | 37% | 63% |
| Mar-10 | 4,793 | 8,045 | 12,838 | 37% | 63% |
| Apr-10 | 4,783 | 8,055 | 12,838 | 37% | 63% |
| May-10 | 4,775 | 8,063 | 12,838 | 37% | 63% |
| Jun-10 | 4,789 | 8,049 | 12,838 | 37% | 63% |
| Jul-10 | 4,792 | 8,046 | 12,838 | 37% | 63% |
| Aug-10 | 4,786 | 8,052 | 12,838 | 37% | 63% |
| Sep-10 | 4,805 | 8,033 | 12,838 | 37% | 63% |
| Oct-10 | 4,831 | 8,007 | 12,838 | 38% | 62% |
| Nov-10 | 4,672 | 8,166 | 12,838 | 36% | 64% |
| Dec-10 | 4,673 | 8,165 | 12,838 | 36% | 64% |
| Jan-11 | 4,672 | 8,128 | 12,800 | 36.5% | 63.5% |
| Feb-11 | 4,680 | 8,120 | 12,800 | 37% | 63% |
| Mar-11 | 4,701 | 8,099 | 12,800 | 37% | 63% |
| Apr-11 | 4,673 | 8,127 | 12,800 | 37% | 63% |
| May-11 | 4,684 | 8,116 | 12,800 | 37% | 63% |
| Jun-11 | 4,704 | 8,096 | 12,800 | 37% | 63% |
| Jul-11 | 4,696 | 8,104 | 12,800 | 37% | 63% |
| Aug-11 | 4,718 | 8,082 | 12,800 | 37% | 63% |
| Sep-11 | 4,713 | 8,087 | 12,800 | 37% | 63% |
| Oct-11 | 4,717 | 8,083 | 12,800 | 37% | 63% |
| Nov-11 | 4,708 | 8,092 | 12,800 | 37% | 63% |
| Dec-11 | 4,703 | 8,097 | 12,800 | 37% | 63% |
| Jan-12 | 4,664 | 8,148 | 12,812 | 36% | 64% |
| Feb-12 | 4,735 | 8,077 | 12,812 | 37% | 63% |
| Mar-12 | 4,727 | 8,085 | 12,812 | 37% | 63% |
| Apr-12 | 4,727 | 8,085 | 12,812 | 37% | 63% |
| May-12 | 4,725 | 8,087 | 12,812 | 37% | 63% |
| Jun-12 | 4,736 | 8,076 | 12,812 | 37% | 63% |
| Jul-12 | 4,744 | 8,068 | 12,812 | 37% | 63% |
| Aug-12 | 4,747 | 8,065 | 12,812 | 37% | 63% |
| Sep-12 | 4,737 | 8,075 | 12,812 | 37% | 63% |
| Oct-12 | 4,765 | 8,047 | 12,812 | 37% | 63% |
| Nov-12 | 4,767 | 8,045 | 12,812 | 37% | 63% |
| Dec-12 | 4,739 | 8,073 | 12,812 | 37% | 63% |
| Jan-13 | 4,461 | 8,371 | 12,832 | 35% | 65% |
| Feb-13 | 4,438 | 8,394 | 12,832 | 35% | 65% |
| Mar-13 | 4,438 | 8,394 | 12,832 | 35% | 65% |
| Apr-13 | 4,422 | 8,410 | 12,832 | 34% | 66% |
| May-13 | 4,411 | 8,421 | 12,832 | 34% | 66% |
| Jun-13 | 4,391 | 8,441 | 12,832 | 34% | 66% |
| Jul-13 | 4,366 | 8,466 | 12,832 | 34% | 66% |
| Aug-13 | 4,341 | 8,491 | 12,832 | 34% | 66% |
| Sep-13 | 4,608 | 8,224 | 12,832 | 36% | 64% |
| Oct-13 | 4,580 | 8,252 | 12,832 | 36% | 64% |
| Nov-13 | 4,601 | 8,231 | 12,832 | 36% | 64% |
| Dec-13 | 4,601 | 8,231 | 12,832 | 36% | 64% |
| Jan-14 | 4,644 | 8,188 | 12,832 | 36% | 64% |
| Feb-14 | 4,561 | 7,982 | 12,543 | 36% | 64% |
| Mar-14 | 4,634 | 7,909 | 12,543 | 37% | 63% |
| Apr-14 | 4,622 | 7,921 | 12,543 | 37% | 63% |
| May-14 | 4,591 | 7,952 | 12,543 | 37% | 63% |
| Jun-14 | 4,629 | 7,914 | 12,543 | 37% | 63% |
| Jul-14 | 4,580 | 7,963 | 12,543 | 37% | 63% |
| Aug-14 | 4,592 | 7,951 | 12,543 | 37% | 63% |
| Sep-14 | 4,639 | 7,904 | 12,543 | 37% | 63% |
| Oct-14 | 4,570 | 7,973 | 12,543 | 36% | 64% |
| Nov-14 | 4,641 | 7,902 | 12,543 | 37% | 63% |
| Dec-14 | 4,774 | 7,769 | 12,543 | 38% | 62% |

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| | | | | % of Customers Choosing Alternative Supplier | % of Customers on Sales Service |
| Jan-15 | 4,623 | 7,916 | 12,539 | 37% | 63% |
| Feb-15 | 4,635 | 7,904 | 12,539 | 37% | 63% |
| Mar-15 | 4,518 | 8,021 | 12,539 | 36% | 64% |
| Apr-15 | 4,560 | 7,979 | 12,539 | 36% | 64% |
| May-15 | 4,644 | 7,895 | 12,539 | 37% | 63% |
| Jun-15 | 4,657 | 7,882 | 12,539 | 37% | 63% |
| Jul-15 | 4,613 | 7,926 | 12,539 | 37% | 63% |
| Aug-15 | 4,625 | 7,914 | 12,539 | 37% | 63% |
| Sep-15 | 4,607 | 7,932 | 12,539 | 37% | 63% |
| Oct-15 | 4,567 | 7,972 | 12,539 | 36% | 64% |
| Nov-15 | 4,495 | 8,044 | 12,539 | 36% | 64% |
| Dec-15 | 4,601 | 7,938 | 12,539 | 37% | 63% |
| Jan-16 | 4,555 | 7,949 | 12,504 | 36% | 64% |
| Feb-16 | 4,630 | 7,874 | 12,504 | 37% | 63% |
| Mar-16 | 4,642 | 7,862 | 12,504 | 37% | 63% |
| Apr-16 | 4,651 | 7,853 | 12,504 | 37% | 63% |
| May-16 | 4,624 | 7,880 | 12,504 | 37% | 63% |
| Jun-16 | 4,642 | 7,862 | 12,504 | 37% | 63% |
| Jul-16 | 4,645 | 7,859 | 12,504 | 37% | 63% |
| Aug-16 | 4,664 | 7,840 | 12,504 | 37% | 63% |
| Sep-16 | 4,642 | 7,862 | 12,504 | 37% | 63% |
| Oct-16 | 4,635 | 7,869 | 12,504 | 37% | 63% |
| Nov-16 | 4,427 | 8,077 | 12,504 | 35% | 65% |
| Dec-16 | 4,569 | 7,935 | 12,504 | 37% | 63% |
| Jan-17 | 4,541 | 7,983 | 12,524 | 36% | 64% |
| Feb-17 | 4,498 | 8,026 | 12,524 | 36% | 64% |
| Mar-17 | 4,541 | 7,983 | 12,524 | 36% | 64% |
| Apr-17 | 4,518 | 8,006 | 12,524 | 36% | 64% |
| May-17 | 4,506 | 8,018 | 12,524 | 36% | 64% |
| Jun-17 | 4,483 | 8,041 | 12,524 | 36% | 64% |
| Jul-17 | 4,483 | 8,041 | 12,524 | 36% | 64% |
| Aug-17 | 4,432 | 8,092 | 12,524 | 35% | 65% |
| Sep-17 | 4,434 | 8,090 | 12,524 | 35% | 65% |
| Oct-17 | 4,405 | 8,119 | 12,524 | 35% | 65% |
| Nov-17 | 4,478 | 8,046 | 12,524 | 36% | 64% |
| Dec-17 | 4,435 | 8,089 | 12,524 | 35% | 65% |
| Jan-18 | 4,512 | 8,382 | 12,894 | 35% | 65% |
| Feb-18 | 4,733 | 8,161 | 12,894 | 37% | 63% |
| Mar-18 | 4,389 | 8,505 | 12,894 | 34% | 66% |
| Apr-18 | 4,945 | 7,949 | 12,894 | 38% | 62% |
| May-18 | 4,354 | 8,540 | 12,894 | 34% | 66% |
| Jun-18 | 4,357 | 8,537 | 12,894 | 34% | 66% |
| Jul-18 | 4,402 | 8,492 | 12,894 | 34% | 66% |
| Aug-18 | 4,377 | 8,517 | 12,894 | 34% | 66% |
| Sep-18 | 4,356 | 8,538 | 12,894 | 34% | 66% |
| Oct-18 | 4,428 | 8,466 | 12,894 | 34% | 66% |
| Nov-18 | 4,368 | 8,526 | 12,894 | 34% | 66% |
| Dec-18 | 4,368 | 8,526 | 12,894 | 34% | 66% |
| Jan-19 | 4,368 | 8,586 | 12,954 | 34% | 66% |
| Feb-19 | 4,357 | 8,597 | 12,954 | 34% | 66% |
| Mar-19 | 4,326 | 8,628 | 12,954 | 33% | 67% |
| Apr-19 | 4,367 | 8,587 | 12,954 | 34% | 66% |
| May-19 | 4,370 | 8,584 | 12,954 | 34% | 66% |
| Jun-19 | 4,376 | 8,578 | 12,954 | 34% | 66% |
| Jul-19 | 4,472 | 8,482 | 12,954 | 35% | 65% |
| Aug-19 | 4,373 | 8,581 | 12,954 | 34% | 66% |
| Sep-19 | 4,367 | 8,587 | 12,954 | 34% | 66% |
| Oct-19 | 4,348 | 8,606 | 12,954 | 34% | 66% |
| Nov-19 | 4,348 | 8,606 | 12,954 | 34% | 66% |
| Dec-19 | 4,384 | 8,570 | 12,954 | 34% | 66% |
| Jan-20 | 4,380 | 8,557 | 12,937 | 34% | 66% |
| Feb-20 | 4,368 | 8,569 | 12,937 | 34% | 66% |
| Mar-20 | 4,367 | 8,570 | 12,937 | 34% | 66% |
| Apr-20 | 4,329 | 8,608 | 12,937 | 33% | 67% |
| May-20 | 4,344 | 8,593 | 12,937 | 34% | 66% |
| Jun-20 | 4,310 | 8,627 | 12,937 | 33% | 67% |
| Jul-20 | 4,315 | 8,622 | 12,937 | 33% | 67% |
| Aug-20 | 4,298 | 8,639 | 12,937 | 33% | 67% |

Source: Washington Gas Light Company

** Revised data for July 2011 based upon updated Supplier information.