

**Table 4: Customer Participation**

**District of Columbia Residential Customer Choice Program**

**January 1999 - Present**

Month	Customers Choosing Alternative Supplier	DC Sales Service Customers	DC Residential Customers	Market Share	
	Total	Total	Total	% of Customers Choosing Alternative Supplier	% of Customers on Sales Service
Jan-99	6,563	125,345	131,908	5%	95%
Feb-99	7,030	124,841	131,871	5%	95%
Mar-99	7,249	123,911	131,160	6%	94%
Apr-99	7,424	123,233	130,657	6%	94%
May-99	7,430	122,614	130,044	6%	94%
Jun-99	7,412	122,294	129,706	6%	94%
Jul-99	7,389	122,107	129,496	6%	94%
Aug-99	7,360	122,008	129,368	6%	94%
Sep-99	7,319	122,476	129,795	6%	94%
Oct-99	7,367	122,333	129,700	6%	94%
Nov-99	9,208	121,983	131,191	7%	93%
Dec-99	10,137	121,903	132,040	8%	92%
Jan-00	11,162	122,021	133,183	8%	92%
Feb-00	11,083	121,539	132,622	8%	92%
Mar-00	10,982	121,255	132,237	8%	92%
Apr-00	11,014	120,554	132,092	8%	91%
May-00	11,219	118,334	129,553	9%	91%
Jun-00	13,631	116,136	129,767	11%	89%
Jul-00	14,272	115,112	129,384	11%	89%
Aug-00	15,839	113,545	129,384	12%	88%
Sep-00	17,314	112,070	129,384	13%	87%
Oct-00	16,978	112,406	129,384	13%	87%
Nov-00	17,254	112,130	129,384	13%	87%
Dec-00	17,622	112,253	129,875	14%	86%
Jan-01	16,997	112,878	129,875	13%	87%
Feb-01	16,565	113,310	129,875	13%	87%
Mar-01	15,369	114,506	129,875	12%	88%
Apr-01	14,948	114,927	129,875	12%	88%
May-01	10,837	123,073	133,910	8%	92%
Jun-01	10,764	123,146	133,910	8%	92%
Jul-01	10,764	123,146	133,910	8%	92%
Aug-01	10,832	123,813	134,645	8%	92%
Sep-01	11,941	122,704	134,645	9%	91%
Oct-01	12,577	120,263	132,840	9%	91%
Nov-01	13,272	120,671	133,943	10%	90%
Dec-01	15,807	119,396	135,203	12%	88%
Jan-02	16,057	119,763	135,820	12%	88%
Feb-02	16,033	119,992	136,025	12%	88%
Mar-02	16,691	120,022	136,713	12%	88%
Apr-02	17,277	119,275	136,552	13%	87%
May-02	18,844	116,391	135,235	14%	86%
Jun-02	19,249	115,400	134,649	14%	86%
Jul-02	19,541	120,892	140,433	14%	86%
Aug-02	20,635	113,928	134,563	15%	85%
Sep-02	22,137	112,667	134,804	16%	84%
Oct-02	23,701	111,985	135,686	17%	83%
Nov-02	25,526	110,294	135,820	19%	81%
Dec-02	26,438	109,382	135,820	19%	81%
Jan-03	27,434	108,386	135,820	20%	80%
Feb-03	27,460	108,360	135,820	20%	80%
Mar-03	27,273	108,547	135,820	20%	80%
Apr-03	27,272	108,548	135,820	20%	80%
May-03	26,974	108,846	135,820	20%	80%
Jun-03	23,992	111,828	135,820	18%	82%
Jul-03	23,521	112,299	135,820	17%	83%
Aug-03	23,083	112,737	135,820	17%	83%
Sep-03	22,587	113,233	135,820	17%	83%
Oct-03	22,378	111,322	133,700	17%	83%
Nov-03	22,046	111,654	133,700	16%	84%
Dec-03	21,673	112,027	133,700	16%	84%
Jan-04	21,570	112,130	133,700	16%	84%
Feb-04	21,419	112,281	133,700	16%	84%
Mar-04	21,173	112,527	133,700	16%	84%
Apr-04	19,800	113,900	133,700	15%	85%
May-04	19,562	114,138	133,700	15%	85%
Jun-04	18,968	114,732	133,700	14%	86%
Jul-04	18,481	115,219	133,700	14%	86%

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				% of Customers Choosing Alternative Supplier	% of Customers on Sales Service
Aug-04	17,767	115,933	133,700	13%	87%
Sep-04	17,295	116,405	133,700	13%	87%
Oct-04	16,875	116,825	133,700	13%	87%
Nov-04	16,570	117,130	133,700	12%	88%
Dec-04	16,405	117,295	133,700	12%	88%
Jan-05	16,232	119,675	135,907	12%	88%
Feb-05	15,629	120,278	135,907	11%	89%
Mar-05	14,711	121,196	135,907	11%	89%
Apr-05	13,773	122,134	135,907	10%	90%
May-05	12,804	123,103	135,907	9%	91%
Jun-05	12,108	123,799	135,907	9%	91%
Jul-05	11,764	124,143	135,907	9%	91%
Aug-05	11,568	124,339	135,907	9%	91%
Sep-05	11,435	124,472	135,907	8%	92%
Oct-05	13,478	122,429	135,907	10%	90%
Nov-05	12,859	123,048	135,907	9%	91%
Dec-05	12,850	123,057	135,907	9%	91%
Jan-06	13,160	122,849	136,009	10%	90%
Feb-06	13,122	122,887	136,009	10%	90%
Mar-06	13,101	122,908	136,009	10%	90%
Apr-06	13,060	122,949	136,009	10%	90%
May-06	12,969	123,040	136,009	10%	90%
Jun-06	12,896	123,113	136,009	9%	91%
Jul-06	12,799	123,210	136,009	9%	91%
Aug-06	12,778	123,231	136,009	9%	91%
Sep-06	12,717	123,292	136,009	9%	91%
Oct-06	12,637	123,372	136,009	9%	91%
Nov-06	12,597	123,412	136,009	9%	91%
Dec-06	12,723	123,286	136,009	9%	91%

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**District of Columbia Residential Customer Choice Program**

**January 1999 - Present**

Month	Customers Choosing Alternative Supplier	DC Sales Service Customers	DC Residential Customers	Market Share	
	Total	Total	Total	% of Customers Choosing Alternative Supplier	% of Customers on Sales Service
Jan-07	12,632	124,645	137,277	9%	91%
Feb-07	12,573	124,704	137,277	9%	91%
Mar-07	12,533	124,744	137,277	9%	91%
Apr-07	12,459	124,818	137,277	9%	91%
May-07	12,407	124,870	137,277	9%	91%
Jun-07	12,356	124,921	137,277	9%	91%
Jul-07	12,291	124,986	137,277	9%	91%
Aug-07	12,184	125,093	137,277	9%	91%
Sep-07	12,097	125,180	137,277	9%	91%
Oct-07	12,025	125,252	137,277	9%	91%
Nov-07	12,055	125,222	137,277	9%	91%
Dec-07	11,990	125,287	137,277	9%	91%
Jan-08	12,061	125,519	137,580	9%	91%
Feb-08	12,083	125,497	137,580	9%	91%
Mar-08	12,091	125,489	137,580	9%	91%
Apr-08	12,155	125,425	137,580	9%	91%
May-08	12,107	125,473	137,580	9%	91%
Jun-08	12,037	125,543	137,580	9%	91%
Jul-08	11,958	125,622	137,580	9%	91%
Aug-08	11,898	125,682	137,580	9%	91%
Sep-08	11,786	125,794	137,580	9%	91%
Oct-08	11,717	125,863	137,580	9%	91%
Nov-08	11,651	125,929	137,580	8%	92%
Dec-08	11,949	125,631	137,580	9%	91%
Jan-09	11,915	126,481	138,396	9%	91%
Feb-09	11,879	126,517	138,396	9%	91%
Mar-09	12,042	126,354	138,396	9%	91%
Apr-09	12,749	125,647	138,396	9%	91%
May-09	12,739	125,657	138,396	9%	91%
Jun-09	12,709	125,687	138,396	9%	91%
Jul-09	12,637	125,759	138,396	9%	91%
Aug-09	12,568	125,828	138,396	9%	91%
Sep-09	12,511	125,885	138,396	9%	91%
Oct-09	12,452	125,944	138,396	9%	91%
Nov-09	12,377	126,019	138,396	9%	91%
Dec-09	12,368	126,028	138,396	9%	91%
Jan-10	12,589	126,274	138,863	9%	91%
Feb-10	12,831	126,032	138,863	9%	91%
Mar-10	12,798	126,065	138,863	9%	91%
Apr-10	12,787	126,076	138,863	9%	91%
May-10	12,779	126,084	138,863	9%	91%
Jun-10	12,812	126,051	138,863	9%	91%
Jul-10	12,734	126,129	138,863	9%	91%
Aug-10	12,636	126,227	138,863	9%	91%
Sep-10	12,653	126,210	138,863	9%	91%
Oct-10	12,619	126,244	138,863	9%	91%
Nov-10	12,702	126,161	138,863	9%	91%
Dec-10	12,783	126,080	138,863	9%	91%
Jan-11	12,865	126,978	139,843	9%	91%
Feb-11	12,881	126,962	139,843	9%	91%
Mar-11	13,015	126,828	139,843	9%	91%
Apr-11	12,977	126,866	139,843	9%	91%
May-11	12,954	126,889	139,843	9%	91%
Jun-11	12,937	126,906	139,843	9%	91%
Jul-11	12,958	** 126,885	139,843	9%	91%
Aug-11	13,088	126,755	139,843	9%	91%
Sep-11	13,018	126,825	139,843	9%	91%
Oct-11	13,083	126,760	139,843	9%	91%
Nov-11	13,266	126,577	139,843	9%	91%
Dec-11	13,365	126,478	139,843	10%	90%
Jan-12	13,592	127,036	140,628	10%	90%
Feb-12	14,809	125,819	140,628	11%	89%
Mar-12	14,949	125,679	140,628	11%	89%
Apr-12	14,943	125,685	140,628	11%	89%
May-12	15,023	125,605	140,628	11%	89%
Jun-12	15,050	125,578	140,628	11%	89%
Jul-12	15,034	125,594	140,628	11%	89%

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				% of Customers Choosing Alternative Supplier	% of Customers on Sales Service
Aug-12	15,010	125,618	140,628	11%	89%
Sep-12	15,007	125,621	140,628	11%	89%
Oct-12	14,958	125,670	140,628	11%	89%
Nov-12	14,921	125,707	140,628	11%	89%
Dec-12	14,920	125,708	140,628	11%	89%
Jan-13	14,995	126,795	141,790	11%	89%
Feb-13	14,924	126,866	141,790	11%	89%
Mar-13	15,313	126,477	141,790	11%	89%
Apr-13	15,810	125,980	141,790	11%	89%
May-13	16,135	125,655	141,790	11%	89%
Jun-13	16,031	125,759	141,790	11%	89%
Jul-13	16,149	125,641	141,790	11%	89%
Aug-13	15,921	125,869	141,790	11%	89%
Sep-13	15,968	125,822	141,790	11%	89%
Oct-13	15,815	125,975	141,790	11%	89%
Nov-13	15,724	126,066	141,790	11%	89%
Dec-13	15,739	126,051	141,790	11%	89%
Jan-14	15,780	126,010	141,790	11%	89%
Feb-14	16,137	126,112	142,249	11%	89%
Mar-14	15,935	126,314	142,249	11%	89%
Apr-14	15,982	126,267	142,249	11%	89%
May-14	15,963	126,286	142,249	11%	89%
Jun-14	16,000	126,249	142,249	11%	89%
Jul-14	16,163	126,086	142,249	11%	89%
Aug-14	16,286	125,963	142,249	11%	89%
Sep-14	16,389	125,860	142,249	12%	88%
Oct-14	16,468	125,781	142,249	12%	88%
Nov-14	16,592	125,657	142,249	12%	88%
Dec-14	16,735	125,514	142,249	12%	88%

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**January 1999 - Present**

Month	Customers Choosing Alternative Supplier Total	DC Sales Service Customers Total	DC Residential Customers Total	Market Share	
				% of Customers Choosing Alternative Supplier	% of Customers on Sales Service
Jan-15	16,456	126,812	143,268	11%	89%
Feb-15	16,371	126,897	143,268	11%	89%
Mar-15	16,302	126,966	143,268	11%	89%
Apr-15	16,295	126,973	143,268	11%	89%
May-15	16,269	126,999	143,268	11%	89%
Jun-15	16,199	127,069	143,268	11%	89%
Jul-15	16,110	127,158	143,268	11%	89%
Aug-15	16,120	127,148	143,268	11%	89%
Sep-15	15,969	127,299	143,268	11%	89%
Oct-15	15,859	127,409	143,268	11%	89%
Nov-15	15,789	127,479	143,268	11%	89%
Dec-15	15,770	127,498	143,268	11%	89%
Jan-16	15,690	128,646	144,336	11%	89%
Feb-16	15,644	128,692	144,336	11%	89%
Mar-16	15,577	128,759	144,336	11%	89%
Apr-16	15,483	128,853	144,336	11%	89%
May-16	15,430	128,906	144,336	11%	89%
Jun-16	15,365	128,971	144,336	11%	89%
Jul-16	15,245	129,091	144,336	11%	89%
Aug-16	15,120	129,216	144,336	10%	90%
Sep-16	15,040	129,296	144,336	10%	90%
Oct-16	14,970	129,366	144,336	10%	90%
Nov-16	15,001	129,335	144,336	10%	90%
Dec-16	14,929	129,407	144,336	10%	90%
Jan-17	14,868	130,618	145,486	10%	90%
Feb-17	14,734	130,752	145,486	10%	90%
Mar-17	14,740	130,746	145,486	10%	90%
Apr-17	14,674	130,812	145,486	10%	90%
May-17	14,591	130,895	145,486	10%	90%
Jun-17	14,500	130,986	145,486	10%	90%
Jul-17	14,347	131,139	145,486	10%	90%
Aug-17	14,232	131,254	145,486	10%	90%
Sep-17	13,988	131,498	145,486	10%	90%
Oct-17	13,919	131,567	145,486	10%	90%
Nov-17	13,883	131,603	145,486	10%	90%
Dec-17	13,833	131,653	145,486	10%	90%
Jan-18	13,763	134,732	148,495	9%	91%
Feb-18	13,775	134,720	148,495	9%	91%
Mar-18	13,798	134,697	148,495	9%	91%
Apr-18	14,989	133,506	148,495	10%	90%
May-18	13,550	134,945	148,495	9%	91%
Jun-18	13,480	135,015	148,495	9%	91%
Jul-18	13,451	135,044	148,495	9%	91%
Aug-18	13,359	135,136	148,495	9%	91%
Sep-18	13,306	135,189	148,495	9%	91%
Oct-18	13,294	135,201	148,495	9%	91%
Nov-18	13,243	135,252	148,495	9%	91%
Dec-18	13,301	135,194	148,495	9%	91%
Jan-19	13,283	137,134	150,417	9%	91%
Feb-19	13,262	137,155	150,417	9%	91%
Mar-19	13,208	137,209	150,417	9%	91%
Apr-19	13,075	137,342	150,417	9%	91%
May-19	13,267	137,150	150,417	9%	91%
Jun-19	13,410	137,007	150,417	9%	91%

Source: Washington Gas Light Company

\*\* Revised data for July 2011 based upon updated Supplier information.