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November 7, 2025

RE: DCSEU Support for VPP/DERMS Pilot Project (RFP No. PSC-25-07)

Public Service Commission of the District of Columbia Attn: Karen Hester, Senior Contract Specialist 1325 G Street, NW Suite 800 Washington, DC 20005

Dear Ms. Hester,

The District of Columbia Sustainable Energy Utility (DCSEU) acknowledges the Request for Proposals No. PSC-25-07, issued by the Public Service Commission of the District of Columbia (PSC), for a Virtual Power Plant (VPP)/Distributed Energy Resource Management System (DERMS) Pilot Project. The DCSEU supports the exploration of viable solutions that advance distributed energy resources (DERs) and align with the District's climate and energy goals.

With a focus on reducing greenhouse gas (GHG) emissions and improving energy affordability, the DCSEU recognizes the potential of this pilot to support the District's clean energy transition. As a contractor for the District Department of Energy & Environment (DOEE), the DCSEU will not join any specific bid team in order to remain a neutral party. However, we are prepared to collaborate with the selected awardee(s) in order to advance the goals of this RFP as well as the DCSEU's goals of GHG emissions reductions. Where appropriate and with DOEE's approval, our support could include, but is not limited to the following:

- Sharing location-specific equipment data and technical specifications;
- Facilitating targeted deployment through established relationships with building owners;
- Supporting customer engagement efforts through our outreach and marketing teams;
- Evaluating eligibility for DCSEU incentives based on transparent and quantifiable GHG reductions for both energy efficiency as well as VPP/DERMS activities.

The DCSEU has received requests from several groups to join their project teams to respond to this RFP and has provided general information consistent with our role and responsibilities, along with our plan to support awardee(s) as described above. Although we cannot guarantee approval of any specific solution prior to review, we want the PSC and bidders to be aware that the DCSEU is ready and willing to support and collaborate on any well-designed project that contributes to the District's energy and climate objectives and is eligible for DCSEU incentives and technical assistance.

If you have any questions, please contact me at bburdick@dcseu.com or (202) 677-4807.

Sincerely,

Ben Burdick Managing Director

District of Columbia Sustainable Energy Utility