



**RFP No. PSC-21-07
Addendum No. 1
Issued: November 23, 2020**

A. Questions and Answers

Please find below questions and answers pertaining to RFP No. PSC-21-07:

Question 1

Can the government confirm that there are no minimum qualifications for this opportunity?

Answer:

General knowledge about electricity retail and wholesale markets and renewable resources would be desirable. However, we will consider the qualifications of all Offerors who respond to the RFP.

Question 2

Is the government willing to provide the ceiling amount for this opportunity?
What is the proposed budget for this engagement?

Answer:

It is anticipated that the contract value will not exceed \$120 K.

Question 3

Section E.1 indicated that submissions should be e-mailed to Karen Hester, while Section E.4 indicates that telephonic, email, telegraphic and facsimile submissions shall not be accepted. Can the government clarify the correct submission method?

Answer:

E.4 Delete:

"All submissions shall be submitted on 8-1/2" x 11" paper and typewritten. Telephonic, email, telegraphic, and facsimile submissions shall not be accepted."

E.4.1 Delete:

The pages of the proposal must be numbered with index tabs included for each section.

Replace with:

“The pages of the proposal must be numbered with a clear correlation to the Table of Contents.”

Question 4

Does the Commission anticipate the scope of the Independent Monitor to include a detailed review of received proposals or will the role be limited to determining the completeness of proposal evaluations?

Answer:

Pepco will perform the detailed review of proposals and ranking. The independent evaluator needs to understand how Pepco determines short list of bidders and whether the approach and process for ranking and selection meet pre-determined criteria in the Pepco’s RFP for renewable resources.

Question 5

Can the Commission provide additional details on the type of benchmarking analysis needed and the corresponding deliverables?

Answer:

Benchmarking analysis would be based on industry forecast of renewable prices (including energy and RECs) and consultant’s understanding of current market and future changes. Generally, such benchmarking analysis includes a range of maximum and minimum expected bid prices. A bid that falls within that range will be a qualified bid.

Question 6

Is PSC seeking to gain an understanding of the market value of energy and renewable energy credits as well as assess the commercial reasonableness of proposals?

Answer:

The answer is both. The final report from the Independent Monitor will provide the range of prices which will determine the reasonableness of the bids (energy and RECs). Such assessment will be based on potential bidder’s understanding of renewable resource markets and renewable prices and future expectations.

Question 7

Can the government provide an estimate of the number of evaluation panels anticipated to occur?

Answer:

Pepco will determine the number of panelists and number of panels etc. The IM will coordinate and work with Pepco to assure the evaluation process is just and reasonable. Staff and IM will discuss the details in the first kick-off meeting.

Question 8

Can the government provide an estimate of the anticipated number of solicitations to be covered under this contract?

Answer:

The contract resulting from this RFP will cover independent monitoring of one solicitation evaluation process.

Question 9

Ref C.1: Is the CBE required to have its principal office in an Enterprise Zone to receive all 12 points? If so, why is the case if the CBE can certify all the CBE 12 points maximum without its Principal office being in an Enterprise Zone?

Answer:

The allocation of CBE preference points is delineated in Section C.1.

Question 10

Task B.3.1. requests “market benchmarking analyses for both energy and Renewable Energy Credits (RECs).” Can you please confirm whether the Commission is most interested in a) the expected cost of a long-term PPA from a renewable energy facility, b) the market value of the energy and RECs produced by that facility or c) the net cost to customers of the transaction.

Answer:

As stated above, benchmarking will provide value assessment and involve expected cost of long-term PPA so that includes (a) and (b). The final winner determination will be depending on (c) and the reasonableness of the proposal.

Question 11

Section C requests a “Certificate of Authority to do business in the District of Columbia “for foreign corporations. Is this also known as a “Certificate of Good Standing”? If so, is the referenced “franchise tax Certificate of Good Standing” a different document?

Answer:

The “Certificate of Good Standing” and “franchise tax Certificate of Good Standing” are the same document. The Certificate of Authority to do business in the District of Columbia is a different document.

-End of Addendum-