

STATUS OF ELECTRIC RETAIL CHOICE IN THE DISTRICT OF COLUMBIA

Period Covered	Residential					Non-Residential					Total				
	Electricity Suppliers	Pepco (Standard Offer Service SOS)	Total	Electricity Suppliers' Share	Pepco's Share	Electricity Suppliers	Pepco (SOS)	Total	Electricity Suppliers' Share	Pepco's Share	Electricity Suppliers	Pepco (SOS)	Total	Electricity Suppliers' Share	Pepco's Share
CUSTOMER ENERGY USAGE (MWH) AND MARKET SHARES															
Jan-09	2,042	190,148	192,190	1.1%	98.9%	434,645	181,934	616,579	70.5%	29.5%	436,687	372,082	808,769	54.0%	46.0%
Feb-09	1,804	180,479	182,283	1.0%	99.0%	442,072	170,319	612,391	72.2%	27.8%	443,876	350,798	794,674	55.9%	44.1%
Mar-09	1,735	154,853	156,588	1.1%	98.9%	424,837	158,343	583,180	72.8%	27.2%	426,572	313,196	739,768	57.7%	42.3%
Apr-09	1,312	126,326	127,638	1.0%	99.0%	401,528	149,450	550,978	72.9%	27.1%	402,840	275,776	678,616	59.4%	40.6%
May-09	1,381	115,207	116,588	1.2%	98.8%	381,448	146,840	528,288	72.2%	27.8%	382,829	262,047	644,876	59.4%	40.6%
Jun-09	1,606	136,626	138,232	1.2%	98.8%	466,080	167,310	633,390	73.6%	26.4%	467,686	303,936	771,622	60.6%	39.4%
Jul-09	2,177	169,029	171,206	1.3%	98.7%	512,139	159,512	671,651	76.3%	23.7%	514,316	328,541	842,857	61.0%	39.0%
Aug-09	2,636	192,253	194,889	1.4%	98.6%	520,013	145,319	665,332	78.2%	21.8%	522,649	337,572	860,221	60.8%	39.2%
Sep-09	2,958	188,718	191,676	1.5%	98.5%	557,093	144,655	701,748	79.4%	20.6%	560,051	333,373	893,424	62.7%	37.3%
Oct-09	2,190	130,986	133,176	1.6%	98.4%	488,687	121,887	610,574	80.0%	20.0%	490,877	252,873	743,750	66.0%	34.0%
Nov-09	2,029	119,648	121,677	1.7%	98.3%	427,426	99,663	527,089	81.1%	18.9%	429,455	219,311	648,766	66.2%	33.8%
Dec-09	2,366	150,109	152,475	1.6%	98.4%	456,383	113,706	570,089	80.1%	19.9%	458,749	263,815	722,564	63.5%	36.5%
Jan-10	3,319	203,884	207,203	1.6%	98.4%	498,957	129,162	628,119	79.4%	20.6%	502,276	333,046	835,322	60.1%	39.9%
Feb-10	3,265	174,897	178,162	1.8%	98.2%	385,694	109,843	495,537	77.8%	22.2%	388,959	284,740	673,699	57.7%	42.3%
Mar-10	3,176	157,176	160,352	2.0%	98.0%	393,895	109,538	503,433	78.2%	21.8%	397,071	266,714	663,785	59.8%	40.2%
Apr-10	2,705	120,273	122,978	2.2%	97.8%	419,790	105,261	525,051	80.0%	20.0%	422,495	225,534	648,029	65.2%	34.8%
May-10	2,276	114,829	117,105	1.9%	98.1%	476,884	103,644	580,528	82.1%	17.9%	479,160	218,473	697,633	68.7%	31.3%
Jun-10	3,429	154,488	157,917	2.2%	97.8%	623,677	119,932	743,609	83.9%	16.1%	627,106	274,420	901,526	69.6%	30.4%
Jul-10	5,843	227,526	233,369	2.5%	97.5%	525,014	136,033	661,047	79.4%	20.6%	530,857	363,559	894,416	59.4%	40.6%
Aug-10	6,204	229,679	235,883	2.6%	97.4%	540,045	145,098	685,143	78.8%	21.2%	546,249	374,777	921,026	59.3%	40.7%
Sep-10	5,767	193,794	199,561	2.9%	97.1%	508,287	125,129	633,416	80.2%	19.8%	514,054	318,923	832,977	61.7%	38.3%
Oct-10	4,727	145,844	150,571	3.1%	96.9%	436,000	106,687	542,687	80.3%	19.7%	440,727	252,531	693,258	63.6%	36.4%
Nov-10	3,675	115,921	119,596	3.1%	96.9%	451,624	91,935	543,559	83.1%	16.9%	455,299	207,856	663,155	68.7%	31.3%
Dec-10	4,997	160,719	165,716	3.0%	97.0%	452,175	95,745	547,920	82.5%	17.5%	457,172	256,464	713,636	64.1%	35.9%
Jan-11	6,925	208,197	215,122	3.2%	96.8%	442,566	114,031	556,597	79.5%	20.5%	449,491	322,228	771,719	58.2%	41.8%
Feb-11	6,078	167,912	173,990	3.5%	96.5%	420,766	97,898	518,664	81.1%	18.9%	426,844	265,810	692,654	61.6%	38.4%
Mar-11	4,967	140,567	145,534	3.4%	96.6%	447,465	87,136	534,601	83.7%	16.3%	452,432	227,703	680,135	66.5%	33.5%
Apr-11	4,836	129,761	134,597	3.6%	96.4%	391,642	89,119	480,761	81.5%	18.5%	396,478	218,880	615,358	64.4%	35.6%
May-11	4,254	113,703	117,957	3.6%	96.4%	434,319	85,937	520,256	83.5%	16.5%	438,573	199,640	638,213	68.7%	31.3%
Jun-11	6,593	163,178	169,771	3.9%	96.1%	497,666	101,547	599,213	83.1%	16.9%	504,259	264,725	768,984	65.6%	34.4%
Jul-11	9,130	211,163	220,293	4.1%	95.9%	504,263	107,409	611,672	82.4%	17.6%	513,393	318,572	831,965	61.7%	38.3%
Aug-11	11,962	227,820	239,782	5.0%	95.0%	522,624	111,234	633,858	82.5%	17.5%	534,586	339,054	873,640	61.2%	38.8%
Sep-11	9,523	174,819	184,342	5.2%	94.8%	479,676	96,985	576,661	83.2%	16.8%	489,199	271,804	761,003	64.3%	35.7%
Oct-11	7,749	130,939	138,688	5.6%	94.4%	481,703	95,531	577,234	83.5%	16.5%	489,452	226,470	715,922	68.4%	31.6%
Nov-11	7,522	111,355	118,877	6.3%	93.7%	434,361	83,587	517,948	83.9%	16.1%	441,883	194,942	636,825	69.4%	30.6%
Dec-11	10,801	135,823	146,624	7.4%	92.6%	433,079	93,082	526,161	82.3%	17.7%	443,880	228,905	672,785	66.0%	34.0%
Jan-12	13,104	158,029	171,133	7.7%	92.3%	447,731	97,548	545,279	82.1%	17.9%	460,835	255,577	716,412	64.3%	35.7%
Feb-12	12,968	149,991	162,959	8.0%	92.0%	407,374	82,057	489,431	83.2%	16.8%	420,342	232,048	652,390	64.4%	35.6%
Mar-12	12,791	130,974	143,765	8.9%	91.1%	406,674	85,119	491,793	82.7%	17.3%	419,465	216,093	635,558	66.0%	34.0%
Apr-12	10,849	101,465	112,314	9.7%	90.3%	389,225	81,592	470,817	82.7%	17.3%	400,074	183,057	583,131	68.6%	31.4%
May-12	12,736	101,237	113,973	11.2%	88.8%	404,190	76,530	480,720	84.1%	15.9%	416,926	177,767	594,693	70.1%	29.9%
Jun-12	17,705	136,306	154,011	11.5%	88.5%	429,596	91,552	521,148	82.4%	17.6%	447,301	227,858	675,159	66.3%	33.7%
Jul-12	26,707	188,942	215,649	12.4%	87.6%	475,115	104,086	579,201	82.0%	18.0%	501,822	293,028	794,850	63.1%	36.9%
Aug-12	30,866	203,392	234,258	13.2%	86.8%	537,600	114,822	652,422	82.4%	17.6%	568,466	318,214	886,680	64.1%	35.9%
Sep-12	26,099	174,775	200,874	13.0%	87.0%	443,386	108,946	552,332	80.3%	19.7%	469,485	283,721	753,206	62.3%	37.7%
Oct-12	18,556	124,708	143,264	13.0%	87.0%	466,642	94,281	560,923	83.2%	16.8%	485,198	218,989	704,187	68.9%	31.1%
Nov-12	16,517	106,970	123,487	13.4%	86.6%	336,467	78,291	414,758	81.1%	18.9%	352,984	185,261	538,245	65.6%	34.4%
Dec-12	21,705	139,903	161,608	13.4%	86.6%	385,923	82,920	468,843	82.3%	17.7%	407,628	222,823	630,451	64.7%	35.3%
Jan-13	24,674	154,177	178,851	13.8%	86.2%	411,837	97,728	509,565	80.8%	19.2%	436,511	251,905	688,416	63.4%	36.6%
Feb-13	25,863	153,445	179,308	14.4%	85.6%	372,290	103,606	475,896	78.2%	21.8%	398,153	257,051	655,204	60.8%	39.2%
Mar-13	26,600	152,983	179,583	14.8%	85.2%	377,537	93,555	471,092	80.1%	19.9%	404,137	246,538	650,675	62.1%	37.9%

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	Electricity Suppliers	Pepco (Standard Offer Service SOS)	Total	Electricity Suppliers' Share	Pepco's Share	Electricity Suppliers	Pepco (SOS)	Total	Electricity Suppliers' Share	Pepco's Share	Electricity Suppliers	Pepco (SOS)	Total	Electricity Suppliers' Share	Pepco's Share
CUSTOMER ENERGY USAGE (MWH) AND MARKET SHARES															
Apr-13	22,257	124,169	146,426	15.2%	84.8%	369,330	104,675	474,005	77.9%	22.1%	391,587	228,844	620,431	63.1%	36.9%
May-13	16,660	97,433	114,093	14.6%	85.4%	401,133	74,999	476,132	84.2%	15.8%	417,793	172,432	590,225	70.8%	29.2%
Jun-13	22,155	129,101	151,256	14.6%	85.4%	398,465	88,382	486,847	81.8%	18.2%	420,620	217,483	638,103	65.9%	34.1%
Jul-13	30,506	173,579	204,085	14.9%	85.1%	471,146	106,082	577,228	81.6%	18.4%	501,652	279,661	781,313	64.2%	35.8%
Aug-13	29,785	182,438	212,223	14.0%	86.0%	504,777	99,880	604,657	83.5%	16.5%	534,562	282,318	816,880	65.4%	34.6%
Sep-13	26,198	162,330	188,528	13.9%	86.1%	486,931	101,138	588,069	82.8%	17.2%	513,129	263,468	776,597	66.1%	33.9%
Oct-13	20,040	121,685	141,725	14.1%	85.9%	406,559	94,727	501,286	81.1%	18.9%	426,599	216,412	643,011	66.3%	33.7%
Nov-13	16,919	111,127	128,046	13.2%	86.8%	361,795	78,199	439,994	82.2%	17.8%	378,714	189,326	568,040	66.7%	33.3%
Dec-13	23,413	150,888	174,301	13.4%	86.6%	436,136	88,005	524,141	83.2%	16.8%	459,550	238,893	698,443	65.8%	34.2%
Jan-14	28,651	165,618	194,269	14.7%	85.3%	614,314	107,417	721,731	85.1%	14.9%	642,965	273,035	916,000	70.2%	29.8%
Feb-14	27,285	166,263	193,548	14.1%	85.9%	592,392	107,666	700,058	84.6%	15.4%	619,677	273,929	893,606	69.3%	30.7%
Mar-14	26,252	157,547	183,799	14.3%	85.7%	614,478	110,188	724,666	84.8%	15.2%	640,730	267,735	908,465	70.5%	29.5%
Apr-14	21,028	120,549	141,577	14.9%	85.1%	547,666	95,024	642,690	85.2%	14.8%	568,694	215,573	784,267	72.5%	27.5%
May-14	17,248	93,954	111,202	15.5%	84.5%	544,998	89,403	634,401	85.9%	14.1%	562,246	183,357	745,603	75.4%	24.6%
Jun-14	22,259	120,478	142,737	15.6%	84.4%	605,522	108,525	714,047	84.8%	15.2%	627,781	229,003	856,784	73.3%	26.7%
Jul-14	30,525	164,218	194,743	15.7%	84.3%	673,762	136,221	809,983	83.2%	16.8%	704,287	300,439	1,004,726	70.1%	29.9%
Aug-14	28,408	153,105	181,513	15.7%	84.3%	648,968	121,144	770,112	84.3%	15.7%	677,376	274,249	951,625	71.2%	28.8%
Sep-14	27,756	151,496	179,252	15.5%	84.5%	713,562	136,966	850,528	83.9%	16.1%	741,318	288,462	1,029,780	72.0%	28.0%
Oct-14	19,815	111,726	131,541	15.1%	84.9%	592,974	111,781	704,755	84.1%	15.9%	612,789	223,507	836,296	73.3%	26.7%
Nov-14	17,813	100,817	118,630	15.0%	85.0%	541,619	109,346	650,965	83.2%	16.8%	559,432	210,163	769,595	72.7%	27.3%
Dec-14	21,048	129,118	150,166	14.0%	86.0%	568,146	115,033	683,179	83.2%	16.8%	589,194	244,151	833,345	70.7%	29.3%
Jan-15	37,747	211,983	249,730	15.1%	84.9%	729,079	142,353	871,432	83.7%	16.3%	766,826	354,336	1,121,162	68.4%	31.6%
Feb-15	28,804	176,543	205,347	14.0%	86.0%	567,789	112,145	679,934	83.5%	16.5%	596,593	288,688	885,281	67.4%	32.6%
Mar-15	27,379	175,151	202,530	13.5%	86.5%	583,426	113,424	696,850	83.7%	16.3%	610,805	288,575	899,380	67.9%	32.1%
Apr-15	20,674	121,989	142,663	14.5%	85.5%	585,184	104,241	689,425	84.9%	15.1%	605,858	226,230	832,088	72.8%	27.2%
May-15	18,995	110,858	129,853	14.6%	85.4%	574,624	98,898	673,522	85.3%	14.7%	593,619	209,756	803,375	73.9%	26.1%
Jun-15	26,828	155,825	182,653	14.7%	85.3%	676,161	116,532	792,693	85.3%	14.7%	702,989	272,357	975,346	72.1%	27.9%
Jul-15	32,605	189,348	221,953	14.7%	85.3%	733,046	119,617	852,663	86.0%	14.0%	765,651	308,965	1,074,616	71.2%	28.8%
Aug-15	32,261	188,365	220,626	14.6%	85.4%	684,691	124,803	809,494	84.6%	15.4%	716,952	313,168	1,030,120	69.6%	30.4%
Sep-15	29,031	174,099	203,130	14.3%	85.7%	697,034	112,374	809,408	86.1%	13.9%	726,065	286,473	1,012,538	71.7%	28.3%
Oct-15	19,804	121,546	141,350	14.0%	86.0%	602,975	96,317	699,292	86.2%	13.8%	622,779	217,863	840,642	74.1%	25.9%
Nov-15	16,966	103,790	120,756	14.0%	86.0%	524,062	83,524	607,586	86.3%	13.7%	541,028	187,314	728,342	74.3%	25.7%
Dec-15	20,727	127,279	148,006	14.0%	86.0%	585,415	89,596	675,011	86.7%	13.3%	606,142	216,875	823,017	73.6%	26.4%
Jan-16	25,514	157,669	183,183	13.9%	86.1%	607,486	96,451	703,937	86.3%	13.7%	633,000	254,120	887,120	71.4%	28.6%
Feb-16	26,162	166,967	193,129	13.5%	86.5%	579,591	95,215	674,806	85.9%	14.1%	605,753	262,182	867,935	69.8%	30.2%
Mar-16	23,389	143,235	166,624	14.0%	86.0%	592,480	91,806	684,286	86.6%	13.4%	615,869	235,041	850,910	72.4%	27.6%
Apr-16	20,531	116,987	137,518	14.9%	85.1%	593,836	86,888	680,724	87.2%	12.8%	614,367	203,875	818,242	75.1%	24.9%
May-16	18,244	101,131	119,375	15.3%	84.7%	553,629	79,081	632,710	87.5%	12.5%	571,873	180,212	752,085	76.0%	24.0%
Jun-16	26,616	143,511	170,127	15.6%	84.4%	652,555	93,987	746,542	87.4%	12.6%	679,171	237,498	916,669	74.1%	25.9%
Jul-16	35,764	187,346	223,110	16.0%	84.0%	710,684	109,493	820,177	86.7%	13.3%	746,448	296,839	1,043,287	71.5%	28.5%
Aug-16	39,642	205,591	245,233	16.2%	83.8%	713,465	107,662	821,127	86.9%	13.1%	753,107	313,253	1,066,360	70.6%	29.4%
Sep-16	40,157	211,612	251,769	15.9%	84.1%	783,544	114,688	898,232	87.2%	12.8%	823,701	326,300	1,150,001	71.6%	28.4%
Oct-16	22,688	123,022	145,710	15.6%	84.4%	606,784	86,648	693,432	87.5%	12.5%	629,472	209,670	839,142	75.0%	25.0%
Nov-16	20,079	105,639	125,718	16.0%	84.0%	546,904	73,820	620,724	88.1%	11.9%	566,983	179,459	746,442	76.0%	24.0%
Dec-16	25,931	140,994	166,925	15.5%	84.5%	580,283	85,367	665,650	87.2%	12.8%	606,214	226,361	832,575	72.8%	27.2%
Jan-17	30,475	170,162	200,637	15.2%	84.8%	608,148	97,680	705,828	86.2%	13.8%	638,623	267,842	906,465	70.5%	29.5%
Feb-17	26,069	147,913	173,982	15.0%	85.0%	566,643	89,032	655,675	86.4%	13.6%	592,712	236,945	829,657	71.4%	28.6%

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CUSTOMER ENERGY USAGE (MWH) AND MARKET SHARES															
Mar-17	23,402	129,736	153,138	15.3%	84.7%	544,893	82,664	627,557	86.8%	13.2%	568,295	212,400	780,695	72.8%	27.2%
Apr-17	22,521	123,623	146,144	15.4%	84.6%	574,290	87,343	661,633	86.8%	13.2%	596,811	210,966	807,777	73.9%	26.1%
May-17	20,587	110,290	130,877	15.7%	84.3%	557,121	78,752	635,873	87.6%	12.4%	577,708	189,042	766,750	75.3%	24.7%
Jun-17	26,317	145,764	172,081	15.3%	84.7%	582,386	95,609	677,995	85.9%	14.1%	608,703	241,373	850,076	71.6%	28.4%
Jul-17	38,899	202,960	241,859	16.1%	83.9%	664,600	109,574	774,174	85.8%	14.2%	703,499	312,534	1,016,033	69.2%	30.8%
Aug-17	34,148	178,136	212,284	16.1%	83.9%	654,963	102,911	757,874	86.4%	13.6%	689,111	281,047	970,158	71.0%	29.0%
Sep-17	29,522	157,414	186,936	15.8%	84.2%	663,771	103,704	767,475	86.5%	13.5%	693,293	261,118	954,411	72.6%	27.4%
Oct-17	23,326	126,801	150,127	15.5%	84.5%	574,171	90,217	664,388	86.4%	13.6%	597,497	217,018	814,515	73.4%	26.6%
Nov-17	22,837	119,582	142,419	16.0%	84.0%	565,013	85,270	650,283	86.9%	13.1%	587,850	204,852	792,702	74.2%	25.8%
Dec-17	26,066	137,080	163,146	16.0%	84.0%	502,627	87,995	590,622	85.1%	14.9%	528,693	225,075	753,768	70.1%	29.9%
Jan-18	38,849	207,516	246,365	15.8%	84.2%	624,314	119,627	743,941	83.9%	16.1%	663,163	327,143	990,306	67.0%	33.0%
Feb-18	29,613	162,328	191,941	15.4%	84.6%	502,956	95,453	598,409	84.0%	16.0%	532,569	257,781	790,350	67.4%	32.6%
Mar-18	25,032	140,487	165,519	15.1%	84.9%	498,426	89,081	587,507	84.8%	15.2%	523,458	229,568	753,026	69.5%	30.5%
Apr-18	25,775	135,559	161,334	16.0%	84.0%	525,421	89,895	615,316	85.4%	14.6%	551,196	225,454	776,650	71.0%	29.0%
May-18	23,017	117,204	140,221	16.4%	83.6%	548,496	85,911	634,407	86.5%	13.5%	571,513	203,115	774,628	73.8%	26.2%
Jun-18	30,434	154,906	185,340	16.4%	83.6%	620,437	105,528	725,965	85.5%	14.5%	650,871	260,434	911,305	71.4%	28.6%
Jul-18	38,747	194,273	233,020	16.6%	83.4%	666,140	108,890	775,030	86.0%	14.0%	704,887	303,163	1,008,050	69.9%	30.1%
Aug-18	36,203	183,156	219,359	16.5%	83.5%	652,051	105,814	757,865	86.0%	14.0%	688,254	288,970	977,224	70.4%	29.6%
Sep-18	38,132	198,271	236,403	16.1%	83.9%	684,976	117,441	802,417	85.4%	14.6%	723,108	315,712	1,038,820	69.6%	30.4%